

Memorandum



CITY OF DALLAS

DATE January 23, 2009

TO Members of the Finance, Audit & Accountability Committee:
Chair Mitchell Rasansky, Vice-Chair Jerry Allen, Mayor Pro-Tem Elba Garcia,
Vonciel Jones Hill, Angela Hunt, Ron Natinsky, David Neumann

SUBJECT Depository Services Contract Extension

The City of Dallas depository contract with Bank of America expires on July 31, 2009. In order to promote competition for the City's banking services, staff recommends extending the existing contract on the same terms and conditions for an additional four months through November 2009.

The extension will change the time frame of the City's Request for Applications for banking services to avoid school district and county RFP's scheduled to be released in the next few months. School districts and counties are subject to statutory provisions that result in contracts with expiration dates in the spring and summer of odd-numbered years. The large volume of RFP activity during school district and county "bid season" is challenging for banks and has the potential to reduce the number of responses received by any organization following the same schedule. Staff visited with Bank of America, Comerica, JPMorgan Chase, Frost, and Wells Fargo about the proposed extension of the current contract, and all were supportive.

The four-month extension will not cause the overall agreement to exceed the \$1 million authorized by City Council in June 2005 (Resolution Number 051787).

A handwritten signature in black ink, appearing to read 'D. Cook'.

David Cook
Chief Financial Officer

c: Honorable Mayor & Members of the City Council
Mary K. Suhm, City Manager
Ryan S. Evans, First Assistant City Manager
Ramon F. Miguez, P.E., Assistant City Manager
Jill A. Jordan, P.E., Assistant City Manager
A.C. Gonzalez, Assistant City Manager
Forest E. Turner, Interim Assistant City Manager
Craig Kinton, City Auditor
Thomas P. Perkins, City Attorney