

# Memorandum



CITY OF DALLAS

DATE December 18, 2009  
TO The Honorable Mayor and Members of the City Council  
SUBJECT Financial Forecast Report

For your information, attached is the financial forecast for FY2009-10, based on information through October. General Fund revenues are projected to be \$555,000 below budget and expenditures are projected to be \$937,000 below budget.

Sales Tax revenues are projected to be \$2,691,000 below budget. Many of the other forecasts are reported at budget during this first month of the fiscal year. The overall financial forecast anticipates savings from a continued restrictive hiring freeze and lower than budgeted fuel costs which are not allocated to department forecasts at this time.

We will continue to closely monitor revenues and expenditures and keep you informed.

  
Mary K. Suhm  
City Manager

## Attachment

c: Ryan S. Evans, First Assistant City Manager  
A.C. Gonzales, Assistant City Manager  
Jill A. Jordan, P.E., Assistant City Manager  
Forest Turner, Assistant City Manager  
David Cook, Chief Financial Officer  
Jeanne Chipperfield, Director – Office of Financial Services

**GENERAL FUND  
COMPARISON OF 2009-10 REVENUES AND EXPENDITURES  
AS OF OCTOBER 31, 2009  
(000s)**

<u>ITEM</u>	<u>BUDGET</u>	<u>YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
Revenues	\$998,628	\$41,483	\$998,073	(\$555)
Expenditures	\$1,020,323	\$106,084	\$1,019,387	(\$937)
Sub Total	(\$21,695)	(\$64,601)	(\$21,314)	\$382
Use of one time resources	21,695		21,695	
Net Excess/(Deficiency) of Revenues Over Expenditures and Transfers to Reserves	<u>\$0</u>		<u>\$382</u>	

**FINANCIAL FORECAST REPORT  
FY 2009-10  
AS OF OCTOBER 31, 2009**

**GENERAL FUND**

**Revenues**

- Total General Fund revenues are estimated to be \$555,000 below budget.
  - Vehicle Towing and Storage is projected to be \$1,098,000 above budget primarily due to higher than anticipated vehicles impounded and stored at the auto pound.
  - Miscellaneous revenue is projected to be \$2,357,000 above budget primarily due to unbudgeted revenue from the utility audit.

**Expenditures**

- Total General Fund expenditures are estimated to be \$937,000 below budget.
  - The expense for termination payments associated with the reduction in force was budgeted in a separate Salary and Benefit Reserve. The termination payments are included in the departments' estimates. The appropriations from the Salary and Benefit Reserve have been allocated to departments.

**GENERAL FUND  
FORECAST OF FY 2009-10 REVENUES  
AS OF OCTOBER 31, 2009  
(000s)**

	<u>BUDGET</u>	<u>REVENUES YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
<b>TAXES</b>				
Ad Valorem Tax	\$420,799	\$7,950	\$420,799	\$0
Sales Tax	206,574	0	203,883	(2,691)
<b>FRANCHISE REVENUES</b>				
Oncor Electric	48,658	14,575	48,658	0
AT&T	21,000	0	21,000	0
Atmos Energy	10,600	0	10,600	0
Time Warner Cable	5,800	560	5,800	0
Other	11,097	686	11,097	0
<b>TOTAL TAXES &amp; FRANCHISE REVENUES</b>	<b>724,528</b>	<b>23,770</b>	<b>721,837</b>	<b>(2,691)</b>
<b>LICENSES AND PERMITS</b>	<b>7,970</b>	<b>481</b>	<b>7,786</b>	<b>(184)</b>
<b>INTEREST EARNED</b>	<b>3,077</b>	<b>0</b>	<b>3,077</b>	<b>0</b>
<b>INTERGOVERNMENTAL</b>	<b>7,312</b>	<b>0</b>	<b>7,631</b>	<b>319</b>
<b>FINES AND FORFEITURES</b>				
Municipal Court	19,382	1,074	18,826	(556)
Vehicle Towing & Storage	6,786	734	7,884	1,098
Parking Fines	8,788	1,477	8,788	0
Red Light Camera Fines	8,484	0	8,484	0
Public Library	611	41	611	0
<b>TOTAL FINES</b>	<b>44,050</b>	<b>3,325</b>	<b>44,593</b>	<b>543</b>
<b>CHARGES FOR SERVICE</b>				
Sanitation Service	60,545	5,573	60,555	9
Parks	7,602	385	7,666	64
Private Disposal Fees	23,552	1,789	23,552	0
Emergency Ambulance	19,250	1,557	19,250	0
Security Alarm	4,650	297	4,650	0
Street Lighting	1,392	0	1,392	0
Vital Statistics	2,390	146	2,390	0
Other	16,257	749	15,664	(593)
<b>TOTAL CHARGES</b>	<b>135,638</b>	<b>10,496</b>	<b>135,119</b>	<b>(519)</b>
<b>INTERFUND REVENUE</b>	<b>66,440</b>	<b>3,410</b>	<b>66,062</b>	<b>(378)</b>
<b>MISCELLANEOUS</b>	<b>9,612</b>	<b>0</b>	<b>11,969</b>	<b>2,357</b>
<b>TOTAL REVENUE</b>	<b>998,627</b>	<b>41,483</b>	<b>998,073</b>	<b>(555)</b>
<b>USE OF ONE-TIME RESOURCES</b>	<b>21,695</b>	<b>0</b>	<b>21,695</b>	<b>0</b>
<b>TOTAL RESOURCES</b>	<b>\$1,020,323</b>	<b>\$41,483</b>	<b>\$1,019,768</b>	<b>(\$555)</b>

**GENERAL FUND  
FORECAST OF FY 2009-10 EXPENDITURES  
AS OF OCTOBER 31, 2009  
(000s)**

DEPARTMENT	BUDGET	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Building Services	\$27,789	\$5,235	\$27,787	(\$2)
Business Dev/Procurement Svcs	\$3,304	\$180	\$3,304	\$0
City Attorney's Office	\$10,164	\$677	\$10,164	\$0
City Auditor's Office	\$2,254	\$130	\$2,253	(\$1)
City Controller's Office	\$7,210	\$465	\$7,241	\$31
City Manager's Office	\$1,872	\$116	\$1,866	(\$7)
City Secretary's Office	\$1,516	\$129	\$1,516	\$0
Civil Service	\$1,223	\$102	\$1,255	\$32
Code Compliance	\$28,399	\$1,516	\$28,399	\$0
Court Services	\$11,065	\$510	\$10,864	(\$201)
Development Services	\$1,535	\$165	\$1,535	\$0
Elections	\$83	\$6	\$83	\$0
Fire	\$201,252	\$15,149	\$201,248	(\$4)
Housing / Community Services	\$7,703	\$4,112	\$7,960	\$257
Human Resources	\$3,304	\$218	\$3,304	\$0
Independent Audit	\$1,253	\$0	\$1,253	\$0
Judiciary	\$2,856	\$170	\$2,856	\$0
Library	\$22,116	\$1,205	\$22,116	\$0
Management Services	\$3,250	\$577	\$3,264	\$14
Mayor and Council	\$3,718	\$172	\$3,717	(\$1)
Non-Departmental	\$23,798	\$76	\$23,133	(\$665)
Office of Cultural Affairs	\$12,145	\$613	\$12,130	(\$14)
Office of Economic Development	\$2,633	\$242	\$2,633	\$0
Office of Financial Services	\$1,525	\$91	\$1,525	\$0
Park and Recreation	\$65,328	\$8,247	\$65,328	\$0
Police	\$412,955	\$33,763	\$416,282	\$3,327
Public Works and Transportation	\$18,428	\$1,781	\$18,412	(\$15)
Sanitation Services	\$74,461	\$3,958	\$73,545	(\$916)
Street Lighting	\$16,977	\$16,899	\$16,977	\$0
Street Services	\$28,110	\$1,909	\$28,110	\$0
Trinity Watershed Management	\$1,645	\$447	\$1,645	\$0
<b><u>OTHER</u></b>				
Appraisal District	\$3,355	\$0	\$3,355	\$0
Dallas County Tax Collection	\$554	\$0	\$554	\$0
Jail Contract - Lew Sterrett	\$7,222	\$7,222	\$7,222	\$0
Fuel Savings (to be allocated)	\$0	\$0	(\$1,319)	(\$1,319)
Savings from Restrictive Hiring Freeze	\$0	\$0	(\$1,452)	(\$1,452)
<b><u>RESERVES AND TRANSFERS</u></b>				
Contingency Reserve	\$200	\$0	\$200	\$0
Liability/Claims Fund	\$8,305	\$0	\$8,305	\$0
Salary and Benefit Reserve	\$815	\$0	\$815	\$0
<b>EXPENDITURES</b>	<b><u>\$1,020,323</u></b>	<b><u>\$106,084</u></b>	<b><u>\$1,019,387</u></b>	<b><u>(\$937)</u></b>

**PROPRIETARY FUNDS  
FORECAST OF FY 2009-10 REVENUES AND EXPENDITURES  
AS OF OCTOBER 31, 2009  
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b><u>Aviation</u></b>				
Revenues	\$42,489	\$2,774	\$42,399	(\$90)
Expenses	\$41,926	\$2,299	\$41,787	(\$138)
Net Excess of Revenues Over Expenses/Transfer	\$563	\$475	\$612	(\$49)
<b><u>Convention Center</u></b>				
Revenues	\$60,076	\$592	\$60,076	\$0
Expenses	\$61,347	\$1,980	\$61,347	\$0
Net Excess of Revenues Over Expenses/Transfer	(\$1,271)	(\$1,388)	(\$1,271)	\$0
<b><u>Development Services</u></b>				
Revenues	\$16,583	\$1,183	\$16,583	\$0
Expenses	\$16,019	\$909	\$16,019	\$0
Net Excess of Revenues Over Expenses/Transfer	\$564	\$275	\$564	\$0
<b><u>Municipal Radio Fund</u></b>				
Revenues	\$2,919	\$3	\$2,919	\$0
Expenses	\$3,120	\$370	\$3,120	\$0
Net Excess of Revenues Over Expenses/Transfer	(\$201)	(\$367)	(\$201)	\$0
<b><u>Water Utilities</u></b>				
Revenues	\$530,365	\$40,514	\$525,012	(\$5,353)
Expenses	\$530,365	\$31,002	\$525,012	(\$5,353)
Net Excess of Revenues Over Expenses/Transfer	\$0	\$9,512	\$0	\$0
<b><u>Communication &amp; Information Svcs</u></b>				
Revenues	\$48,266	\$9	\$48,266	\$0
Expenses	\$48,434	\$5,995	\$48,434	\$0
Net Excess of Revenues Over Expenses/Transfer	(\$168)	(\$5,987)	(\$168)	\$0

**PROPRIETARY FUNDS  
FORECAST OF FY 2009-10 REVENUES AND EXPENDITURES  
AS OF OCTOBER 31, 2009  
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b><u>Equipment Services</u></b>				
Revenues	\$48,026	\$28	\$48,054	\$28
Expenses	\$47,885	\$3,881	\$47,885	\$0
Net Excess of Revenues Over Expenses/Transfer	\$142	(\$3,853)	\$169	(\$28)
<b><u>Office Services</u></b>				
Revenues	\$4,266	\$339	\$4,266	\$0
Expenses	\$4,384	\$614	\$4,384	\$0
Net Excess of Revenues Over Expenses/Transfer	(\$117)	(\$275)	(\$117)	\$0

**OTHER FUNDS  
FORECAST OF FY 2009-10 REVENUES AND EXPENDITURES  
AS OF OCTOBER 31, 2009  
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b><u>Employee Benefits</u></b>	\$724	\$17	\$724	\$0
<b><u>Risk Management</u></b>	\$1,264	\$60	\$1,264	\$0
<b><u>9-1-1 System Operations</u></b>				
Revenues	\$12,161	\$757	\$12,161	\$0
Expenses	<u>\$13,965</u>	<u>\$67</u>	<u>\$13,965</u>	<u>\$0</u>
Net Excess of Revenues Over Expenses/Transfer	<u>(\$1,804)</u>	<u>\$690</u>	<u>(\$1,804)</u>	<u>\$0</u>
<b><u>Storm Water Drainage</u></b>				
Revenues	\$44,674	\$3,629	\$44,674	\$0
Expenses	<u>\$44,674</u>	<u>\$47</u>	<u>\$44,674</u>	<u>\$0</u>
Net Excess of Revenues Over Expenses/Transfer	<u>\$0</u>	<u>\$3,582</u>	<u>\$0</u>	<u>\$0</u>



**DEBT SERVICE FUND  
FORECAST OF 2009-10 REVENUES AND EXPENDITURES  
AS OF OCTOBER 31, 2009  
(000s)**

<u>DEBT SERVICE</u>	<u>BUDGET</u>	<u>EXPENDITURES AND REVENUES YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
Beginning Balance	\$30,458	\$0	\$30,458	\$0
Revenues	\$261,586	\$4,043	\$261,586	\$0
Expenses	\$289,164	\$27,230	\$289,164	\$0
Ending Balance	<u>\$2,880</u>	<u>(\$23,187)</u>	<u>\$2,880</u>	<u>\$0</u>

**CONTINGENCY RESERVE**

<b>Beginning Balance October 1, 2009</b>	<b>\$5,123,005</b>
Non-Departmental - Reimbursable deposit with the Texas Comptroller of Public Accounts Major Events Trust Fund for activities related to the 2010 NBA All-Star Game (October 28, 2009, CR# 09-2671)	(\$1,730,000)
City Secretary's Office - Implementation of the lobbyist registration program (November 9, 2009, CR# 09-2833)	(\$134,769)
<b>Balance as of November 30, 2009</b>	<b><u><u>\$3,258,236</u></u></b>

**LIABILITY/CLAIMS FUND**

<b>Beginning Balance October 1, 2009</b>	<b>\$11,025,299</b>
Paid October 2009	(\$217,299)
<b>Balance as of October 31, 2009</b>	<b><u><u>\$10,808,000</u></u></b>