

Memorandum



CITY OF DALLAS

DATE February 17, 2012
TO The Honorable Mayor and Members of the City Council
SUBJECT Financial Forecast Report

For your information, attached is the financial forecast report for FY 2011-12, based on information through December. General Fund revenues are projected to be \$3,605,000 below budget and expenditures are projected to be \$3,620,000 below budget.

We will continue to closely monitor revenues and expenditures and keep you informed.

A handwritten signature in black ink, appearing to read 'M. Suhm'.

Mary K. Suhm
City Manager

Attachment

c: A.C. Gonzalez, First Assistant City Manager
Ryan S. Evans, Assistant City Manager
Jill A. Jordan, P.E., Assistant City Manager
Forest Turner, Assistant City Manager
Joey Zapata, Assistant City Manager
Jeanne Chipperfield, Chief Financial Officer
Jack Ireland, Director, Office of Financial Services

**GENERAL FUND
COMPARISON OF 2011-12 REVENUES AND EXPENDITURES
AS OF DECEMBER 31, 2011
(000s)**

<u>ITEM</u>	<u>BUDGET</u>	<u>YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
Revenues	\$1,011,365	\$279,910	\$1,007,760	(\$3,605)
Expenditures	\$1,011,365	\$240,468	\$1,007,745	(\$3,620)
Sub Total	\$0	\$39,442	\$15	\$15
Net Excess/(Deficiency) of Revenues Over Expenditures and Transfers to Reserves	<u>\$0</u>		<u>\$15</u>	

**FINANCIAL FORECAST REPORT
FY 2011-12
AS OF DECEMBER 31, 2011**

GENERAL FUND

Revenues

- Total General Fund revenues are estimated to be \$3,605,000 below budget.
 - Municipal Court revenues are projected to be \$2,602,000 below budget due to a decrease in the number of citations written, high dismissal rates, and defendants choosing not to respond/resolve their citations.
 - Emergency Ambulance revenues are projected to be \$1,624,000 below budget due to lower than anticipated collections. On January 25, 2012, council approved a new billing and collection contract.

Expenditures

- Total General Fund expenditures are estimated to be \$3,620,000 below budget.
 - Sustainable Development and Construction is projected to be \$84,000 below budget primarily due to delays in hiring.

PROPRIETARY

- Sustainable Development/Construction revenues are projected to be \$2,473,000 above budget due to a recent increase in new multi-family construction and continued expansion of healthcare facilities.

**GENERAL FUND
FORECAST OF FY 2011-12 REVENUES
AS OF December 31, 2011
(000s)**

	BUDGET	REVENUES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
TAXES				
Ad Valorem Tax	\$433,218	\$153,191	\$433,218	\$0
Sales Tax	215,508	56,762	216,733	1,225
FRANCHISE REVENUES				
Oncor Electric	51,097	17,056	51,446	349
AT&T	16,515	0	16,515	0
Atmos Energy	11,474	0	11,492	18
Time Warner Cable	6,170	515	6,182	12
Other	17,212	158	17,215	3
TOTAL TAXES & FRANCHISE REVENUES	751,195	227,683	752,802	1,608
LICENSES AND PERMITS	9,747	2,440	9,431	(316)
INTEREST EARNED	914	0	914	0
INTERGOVERNMENTAL	5,430	90	5,430	0
FINES AND FORFEITURES				
Municipal Court	17,822	2,794	15,220	(2,602)
Vehicle Towing & Storage	7,874	1,810	7,874	0
Parking Fines	5,793	1,214	5,793	0
Red Light Camera Fines	7,276	0	6,967	(309)
Public Library	603	127	603	0
TOTAL FINES	39,368	5,944	36,457	(2,911)
CHARGES FOR SERVICE				
Sanitation Service	59,922	15,043	60,170	248
Parks	7,321	1,355	7,467	145
Private Disposal Fees	18,336	5,053	17,933	(403)
Emergency Ambulance	20,063	3,910	18,439	(1,624)
Security Alarm	4,155	1,063	4,155	0
Street Lighting	1,493	16	1,493	0
Vital Statistics	1,563	312	1,563	(0)
Other	18,756	5,998	18,761	5
TOTAL CHARGES	131,610	32,750	129,981	(1,629)
INTERFUND REVENUE	60,584	8,947	60,584	0
MISCELLANEOUS	12,516	2,054	12,159	(357)
TOTAL RESOURCES	\$1,011,365	\$279,910	\$1,007,760	(\$3,605)

**GENERAL FUND
FORECAST OF FY 2011-12 EXPENDITURES
AS OF DECEMBER 31, 2011
(000s)**

DEPARTMENT	BUDGET	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Building Services	\$17,836	\$6,612	\$17,836	\$0
Business Dev/Procurement Svcs	\$2,016	\$478	\$2,016	\$0
City Attorney's Office	\$10,754	\$2,566	\$10,695	(\$58)
City Auditor's Office	\$2,052	\$507	\$2,064	\$12
City Controller's Office	\$3,597	\$892	\$3,564	(\$33)
City Manager's Office	\$1,488	\$521	\$1,488	\$0
City Secretary's Office	\$1,485	\$206	\$1,483	(\$2)
Civil Service	\$1,431	\$278	\$1,441	\$10
Code Compliance	\$27,316	\$5,795	\$27,316	\$0
Court Services	\$10,943	\$2,103	\$10,551	(\$392)
Elections	\$789	\$16	\$789	\$0
Fire	\$205,558	\$49,421	\$205,116	(\$442)
Housing / Community Services	\$8,027	\$4,436	\$8,004	(\$23)
Human Resources	\$3,478	\$1,161	\$3,477	(\$1)
Independent Audit	\$937	\$0	\$937	\$0
Judiciary	\$3,077	\$787	\$3,056	(\$21)
Library	\$18,422	\$4,423	\$18,422	\$0
Management Services	\$3,255	\$1,396	\$3,189	(\$66)
Mayor and Council	\$3,624	\$745	\$3,512	(\$112)
Non-Departmental	\$29,845	\$2,608	\$28,571	(\$1,274)
Office of Cultural Affairs	\$13,895	\$4,403	\$13,818	(\$77)
Office of Economic Development	\$604	\$483	\$604	\$0
Office of Financial Services	\$1,776	\$311	\$1,776	\$0
Park and Recreation	\$64,643	\$18,666	\$64,617	(\$26)
Police	\$399,406	\$86,868	\$399,048	(\$358)
Public Works and Transportation	\$5,015	\$2,654	\$4,847	(\$168)
Sanitation Services	\$74,535	\$18,410	\$74,053	(\$482)
Street Lighting	\$18,559	\$1,291	\$18,559	\$0
Street Services	\$53,165	\$10,467	\$53,165	\$0
Sustainable Dev/Construction	\$1,204	\$564	\$1,120	(\$84)
Trinity Watershed Management	\$252	\$227	\$252	\$0
OTHER				
Appraisal Districts	\$3,321	\$3,321	\$3,321	\$0
Dallas County Tax Collection	\$556	\$0	\$533	(\$23)
Jail Contract - Lew Sterrett	\$7,852	\$7,852	\$7,852	\$0
RESERVES AND TRANSFERS				
Salary and Benefit Reserve	\$3,700	\$0	\$3,700	\$0
Contingency Reserve	\$1,663	\$0	\$1,663	\$0
Liability/Claims Fund	\$5,288	\$0	\$5,288	\$0
TOTAL EXPENDITURES	\$1,011,365	\$240,468	\$1,007,745	(\$3,620)

**PROPRIETARY FUNDS
FORECAST OF FY 2011-12 REVENUES AND EXPENDITURES
AS OF DECEMBER 31, 2011
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<u>Aviation</u>				
Revenues	\$47,682	\$11,561	\$47,686	\$4
Expenses	\$47,682	\$5,535	\$47,686	\$4
Net Excess of Revenues				
Over Expenses/Transfer	\$0	\$6,026	\$0	\$0
<u>Convention Center</u>				
Revenues	\$59,772	\$13,954	\$59,772	\$0
Expenses	\$59,404	\$12,467	\$59,404	\$0
Net Excess of Revenues				
Over Expenses/Transfer	\$367	\$1,488	\$367	\$0
<u>Municipal Radio Fund</u>				
Revenues	\$2,842	\$779	\$2,790	(\$51)
Expenses	\$2,798	\$719	\$2,562	(\$237)
Net Excess of Revenues				
Over Expenses/Transfer	\$43	\$60	\$229	\$186
<u>Sustainable Dev/ Construction</u>				
Revenues	\$17,932	\$5,814	\$20,405	\$2,473
Expenses	\$17,900	\$3,344	\$17,451	(\$449)
Net Excess of Revenues				
Over Expenses/Transfer	\$32	\$2,470	\$2,954	\$2,922
<u>Water Utilities</u>				
Revenues	\$551,600	\$130,368	\$547,115	(\$4,486)
Expenses	\$551,826	\$92,580	\$547,340	(\$4,486)
Net Excess of Revenues				
Over Expenses/Transfer	(\$225)	\$37,788	(\$225)	\$0
<u>Communication & Information Svcs</u>				
Revenues	\$46,142	\$28	\$46,142	\$0
Expenses	\$48,056	\$8,521	\$47,914	(\$142)
Net Excess of Revenues				
Over Expenses/Transfer	(\$1,913)	(\$8,493)	(\$1,771)	\$142

**PROPRIETARY FUNDS
FORECAST OF FY 2011-12 REVENUES AND EXPENDITURES
AS OF DECEMBER 31, 2011
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<u>Equipment Services</u>				
Revenues	\$47,743	\$4,699	\$47,757	\$14
Expenses	<u>\$47,812</u>	<u>\$5,686</u>	<u>\$47,812</u>	<u>\$0</u>
Net Excess of Revenues Over Expenses/Transfer	<u>(\$69)</u>	<u>(\$987)</u>	<u>(\$55)</u>	<u>\$14</u>
<u>Express Business Center</u>				
Revenues	\$3,924	\$847	\$3,928	\$4
Expenses	<u>\$3,868</u>	<u>\$654</u>	<u>\$3,875</u>	<u>\$7</u>
Net Excess of Revenues Over Expenses/Transfer	<u>\$56</u>	<u>\$193</u>	<u>\$54</u>	<u>(\$3)</u>

**OTHER FUNDS
FORECAST OF FY 2011-12 REVENUES AND EXPENDITURES
AS OF DECEMBER 31, 2011
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<u>Employee Benefits</u>	\$614	\$88	\$614	\$0
<u>Risk Management</u>	\$1,340	\$320	\$1,340	\$0
<u>9-1-1 System Operations</u>				
Revenues	\$13,075	\$2,349	\$13,075	\$0
Expenses	\$13,906	\$1,193	\$13,869	(\$38)
Net Excess of Revenues				
Over Expenses/Transfer	(\$831)	\$1,156	(\$794)	\$38
<u>Storm Water Drainage</u>				
Revenues	\$49,199	\$12,519	\$49,199	\$0
Expenses	\$51,563	\$3,890	\$51,279	(\$284)
Net Excess of Revenues				
Over Expenses/Transfer	(\$2,365)	\$8,629	(\$2,081)	\$284

**DEBT SERVICE FUND
FORECAST OF 2011-12 REVENUES AND EXPENDITURES
AS OF DECEMBER 31, 2011
(000s)**

<u>DEBT SERVICE</u>	<u>BUDGET</u>	<u>EXPENDITURES AND REVENUES YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
Beginning Balance	\$2,918	\$0	\$4,238	\$1,320
Revenues	\$248,494	\$73,763	\$248,494	\$0
Expenses	<u>\$248,845</u>	<u>\$0</u>	<u>\$248,845</u>	<u>\$0</u>
Ending Balance	<u><u>\$2,567</u></u>	<u><u>\$73,763</u></u>	<u><u>\$3,887</u></u>	<u><u>\$1,320</u></u>

CONTINGENCY RESERVE STATUS

Beginning Balance October 1, 2011	\$5,100,000
Balance as of December 31, 2011	<u>\$5,100,000</u>

LIABILITY/CLAIMS FUND

Beginning Balance October 1, 2011	\$8,568,433
Paid October 2011	(\$311,880)
Paid November 2011	(\$697,640)
Paid December 2011	(\$334,763)
Balance as of December 31, 2011	<u>\$7,224,150</u>

SALES TAX

as of December 2011

	ACTUAL FY 2010-11	BUDGET FY 2011-12	ACTUAL FY 2011-12	YTD VARIANCE FY 11-12 ACT. VS. FY 10-11 ACT.		YTD VARIANCE FY11-12 ACTUAL VS. BUDGET	
				DOLLARS	PERCENT	DOLLARS	PERCENT
OCT	\$15,272,080	\$15,623,064	\$15,401,765	\$129,685	0.8%	(\$221,299)	-1.4%
NOV	15,470,539	16,172,808	16,931,117	1,460,578	9.4%	758,309	4.7%
DEC	22,992,788	23,741,642	24,429,551	1,436,763	6.2%	687,909	2.9%
JAN	15,322,370	15,550,064					
FEB	14,670,044	14,902,387					
MAR	22,537,374	21,789,663					
APR	15,672,560	15,978,845					
MAY	16,714,276	16,780,773					
JUN	21,525,471	21,839,144					
JUL	18,628,602	16,428,177					
AUG	15,839,193	15,968,985					
SEP	21,247,748	20,732,552					
TOTAL	\$215,893,045	\$215,508,103	\$56,762,433	\$3,027,026	5.6%	\$1,224,920	2.2%

