

Memorandum



CITY OF DALLAS

DATE March 9, 2012
TO The Honorable Mayor and Members of the City Council
SUBJECT Financial Forecast Report

For your information, attached is the financial forecast report for FY 2011-12, based on information through January. General Fund revenues are projected to be \$511,000 below budget and expenditures are projected to be \$1,395,000 below budget.

We will continue to closely monitor revenues and expenditures and keep you informed.

A handwritten signature in black ink, appearing to read 'Mary K. Suhm'.

Mary K. Suhm
City Manager

Attachment

c: A.C. Gonzalez, First Assistant City Manager
Ryan S. Evans, Assistant City Manager
Jill A. Jordan, P.E., Assistant City Manager
Forest Turner, Assistant City Manager
Joey Zapata, Assistant City Manager
Jeanne Chipperfield, Chief Financial Officer
Jack Ireland, Director, Office of Financial Services

**GENERAL FUND
COMPARISON OF 2011-12 REVENUES AND EXPENDITURES
AS OF JANUARY 31, 2012
(000s)**

<u>ITEM</u>	<u>BUDGET</u>	<u>YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
Revenues	\$1,011,365	\$527,494	\$1,010,854	(\$511)
Expenditures	\$1,011,365	\$332,439	\$1,009,970	(\$1,395)
Sub Total	\$0	\$195,055	\$884	\$884
Net Excess/(Deficiency) of Revenues Over Expenditures and Transfers to Reserves	<u>\$0</u>		<u>\$884</u>	

**FINANCIAL FORECAST REPORT
FY 2011-12
AS OF JANUARY 31, 2012**

GENERAL FUND

Revenues

- Total General Fund revenues are estimated to be \$511,000 below budget.
 - Municipal Court revenues are projected to be \$2,602,000 below budget due to a decrease in the number of citations written, high dismissal rates, and defendants choosing not to respond/resolve their citations.
 - Park revenues are projected to be \$716,000 above budget primarily due to revenue received from classes held at various recreation centers. The revenue offsets a corresponding expense for payment to instructors.
 - Emergency Ambulance revenues are projected to be \$1,624,000 below budget due to lower than anticipated collections. On January 25, 2012, council approved a new billing and collection contract.
 - Other Charges for Service revenues are projected to be \$1,000,000 below budget primarily due to Non-Owner Occupied Registration Fees and Multi-Tenant Re-Inspection Fees being less than anticipated.
 - Miscellaneous revenues are projected to be \$722,000 below budget primarily due to declining price in paper and cardboard recycling.

Expenditures

- Total General Fund expenditures are estimated to be \$1,395,000 below budget.
 - Public Works and Transportation is projected to be \$340,000 below budget primarily due to delays in hiring.
 - Sustainable Development and Construction is projected to be \$84,000 below budget primarily due to delays in hiring.
 - Fuel expense in the General Fund is projected to be \$1,108,000 over budget as a result of higher per gallon cost than anticipated.

PROPRIETARY

- Municipal Radio Fund expenses are projected to be \$237,000 below budget primarily due to delays in hiring.
- Sustainable Development/Construction revenues are projected to be \$2,473,000 above budget due to a recent increase in new multi-family construction and continued expansion of healthcare facilities.

**GENERAL FUND
FORECAST OF FY 2011-12 REVENUES
AS OF JANUARY 31, 2012
(000s)**

	<u>BUDGET</u>	<u>REVENUES YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
TAXES				
Ad Valorem Tax	\$433,218	\$349,474	\$436,155	\$2,937
Sales Tax	215,508	73,303	217,724	2,216
TOTAL TAXES	648,726	422,777	653,878	5,152
FRANCHISE REVENUES				
Oncor Electric	51,097	28,715	51,446	349
AT&T	16,515	0	16,515	0
Atmos Energy	11,474	3,068	11,492	18
Time Warner Cable	6,170	1,032	6,182	12
Other	17,212	322	17,215	3
TOTAL FRANCHISE REVENUES	102,469	33,137	102,851	383
LICENSES AND PERMITS	9,747	3,850	9,511	(237)
INTEREST EARNED	914	139	914	0
INTERGOVERNMENTAL	5,430	155	5,430	0
FINES AND FORFEITURES				
Municipal Court	17,822	4,031	15,220	(2,602)
Vehicle Towing & Storage	7,874	2,430	7,858	(16)
Parking Fines	5,793	1,553	5,793	0
Red Light Camera Fines	7,276	0	6,967	(309)
Public Library	603	172	603	0
TOTAL FINES	39,368	8,186	36,441	(2,927)
CHARGES FOR SERVICE				
Sanitation Service	59,922	20,065	60,170	248
Parks	7,321	2,329	8,038	716
Private Disposal Fees	18,336	6,148	17,836	(500)
Emergency Ambulance	20,063	5,453	18,439	(1,624)
Security Alarm	4,155	1,370	4,231	76
Street Lighting	1,493	160	1,493	0
Vital Statistics	1,563	448	1,488	(75)
Other	18,756	7,534	17,755	(1,000)
TOTAL CHARGES	131,610	43,507	129,450	(2,160)
INTERFUND REVENUE	60,584	12,258	60,584	0
MISCELLANEOUS	12,516	3,486	11,794	(722)
TOTAL RESOURCES	\$1,011,365	\$527,494	\$1,010,854	(\$511)

**GENERAL FUND
FORECAST OF FY 2011-12 EXPENDITURES
AS OF JANUARY 31, 2012
(000s)**

DEPARTMENT	BUDGET	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Building Services	\$17,836	\$8,417	\$17,824	(\$12)
Business Dev/Procurement Svcs	\$2,016	\$708	\$2,016	\$0
City Attorney's Office	\$10,754	\$3,310	\$10,702	(\$51)
City Auditor's Office	\$2,052	\$644	\$2,061	\$9
City Controller's Office	\$3,597	\$1,064	\$3,525	(\$72)
City Manager's Office	\$1,488	\$654	\$1,488	\$0
City Secretary's Office	\$1,485	\$321	\$1,484	(\$1)
Civil Service	\$1,431	\$379	\$1,441	\$10
Code Compliance	\$27,316	\$7,874	\$27,316	(\$1)
Court Services	\$10,943	\$2,638	\$10,841	(\$101)
Elections	\$789	\$22	\$789	\$0
Fire	\$205,558	\$72,065	\$205,075	(\$483)
Housing / Community Services	\$8,027	\$4,695	\$8,024	(\$3)
Human Resources	\$3,478	\$1,301	\$3,477	(\$1)
Independent Audit	\$937	\$0	\$937	\$0
Judiciary	\$3,077	\$1,035	\$3,070	(\$7)
Library	\$18,422	\$6,086	\$18,422	\$0
Management Services	\$3,255	\$1,588	\$3,230	(\$24)
Mayor and Council	\$3,624	\$983	\$3,532	(\$92)
Non-Departmental	\$29,845	\$3,771	\$28,571	(\$1,274)
Office of Cultural Affairs	\$13,895	\$5,488	\$13,807	(\$89)
Office of Economic Development	\$604	\$601	\$604	\$0
Office of Financial Services	\$1,776	\$353	\$1,745	(\$31)
Park and Recreation	\$64,643	\$23,454	\$65,359	\$716
Police	\$399,406	\$126,878	\$398,999	(\$408)
Public Works and Transportation	\$5,015	\$3,179	\$4,675	(\$340)
Sanitation Services	\$74,535	\$23,094	\$74,416	(\$119)
Street Lighting	\$18,559	\$3,933	\$18,559	\$0
Street Services	\$53,165	\$15,785	\$53,162	(\$3)
Sustainable Dev/Construction	\$1,204	\$713	\$1,120	(\$84)
Trinity Watershed Management	\$252	\$230	\$231	(\$21)
OTHER				
Appraisal Districts	\$3,321	\$3,321	\$3,321	\$0
Dallas County Tax Collection	\$556	\$0	\$533	(\$23)
Jail Contract - Lew Sterrett	\$7,852	\$7,852	\$7,852	\$0
Fuel Cost (to be allocated)	\$0	\$0	\$1,108	\$1,108
RESERVES AND TRANSFERS				
Salary and Benefit Reserve	\$3,700	\$0	\$3,700	\$0
Contingency Reserve	\$1,663	\$0	\$1,663	\$0
Liability/Claims Fund	\$5,288	\$0	\$5,288	\$0
TOTAL EXPENDITURES	\$1,011,365	\$332,439	\$1,009,970	(\$1,395)

**PROPRIETARY FUNDS
FORECAST OF FY 2011-12 REVENUES AND EXPENDITURES
AS OF JANUARY 31, 2012
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<u>Aviation</u>				
Revenues	\$47,682	\$15,139	\$47,724	\$42
Expenses	\$47,682	\$8,145	\$47,656	(\$27)
Net Excess of Revenues				
Over Expenses/Transfer	\$0	\$6,994	\$68	\$68
<u>Convention Center</u>				
Revenues	\$59,772	\$19,780	\$60,098	\$327
Expenses	\$59,404	\$17,805	\$60,098	\$694
Net Excess of Revenues				
Over Expenses/Transfer	\$367	\$1,976	\$0	(\$367)
<u>Municipal Radio Fund</u>				
Revenues	\$2,842	\$940	\$2,790	(\$51)
Expenses	\$2,798	\$870	\$2,562	(\$237)
Net Excess of Revenues				
Over Expenses/Transfer	\$43	\$70	\$229	\$186
<u>Sustainable Dev/ Construction</u>				
Revenues	\$17,932	\$8,080	\$20,405	\$2,473
Expenses	\$17,900	\$4,365	\$17,451	(\$449)
Net Excess of Revenues				
Over Expenses/Transfer	\$32	\$3,716	\$2,954	\$2,922
<u>Water Utilities</u>				
Revenues	\$551,600	\$169,249	\$546,450	(\$5,151)
Expenses	\$551,826	\$137,931	\$546,675	(\$5,151)
Net Excess of Revenues				
Over Expenses/Transfer	(\$225)	\$31,318	(\$225)	\$0
<u>Communication & Information Svcs</u>				
Revenues	\$46,142	\$17,180	\$46,142	\$0
Expenses	\$48,056	\$11,270	\$48,200	\$144
Net Excess of Revenues				
Over Expenses/Transfer	(\$1,913)	\$5,909	(\$2,057)	(\$144)

**PROPRIETARY FUNDS
FORECAST OF FY 2011-12 REVENUES AND EXPENDITURES
AS OF JANUARY 31, 2012
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<u>Equipment Services</u>				
Revenues	\$47,743	\$10,808	\$48,947	\$1,204
Expenses	\$47,812	\$11,988	\$49,121	\$1,308
Net Excess of Revenues Over Expenses/Transfer	(\$69)	(\$1,181)	(\$173)	(\$105)
<u>Express Business Center</u>				
Revenues	\$3,924	\$1,280	\$3,924	\$0
Expenses	\$3,868	\$1,111	\$3,863	(\$5)
Net Excess of Revenues Over Expenses/Transfer	\$56	\$169	\$62	\$5

**OTHER FUNDS
FORECAST OF FY 2011-12 REVENUES AND EXPENDITURES
AS OF JANUARY 31, 2012
(000s)**

DEPARTMENT	BUDGET	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<u>Employee Benefits</u>	\$614	\$116	\$617	\$4
<u>Risk Management</u>	\$1,340	\$397	\$1,339	(\$1)
<u>9-1-1 System Operations</u>				
Revenues	\$13,075	\$3,368	\$13,075	\$0
Expenses	\$13,906	\$1,275	\$13,866	(\$40)
Net Excess of Revenues				
Over Expenses/Transfer	(\$831)	\$2,093	(\$791)	\$40
<u>Storm Water Drainage</u>				
Revenues	\$49,199	\$16,802	\$49,421	\$222
Expenses	\$51,563	\$5,861	\$51,273	(\$290)
Net Excess of Revenues				
Over Expenses/Transfer	(\$2,365)	\$10,941	(\$1,853)	\$512

**DEBT SERVICE FUND
FORECAST OF 2011-12 REVENUES AND EXPENDITURES
AS OF JANUARY 31, 2012
(000s)**

<u>DEBT SERVICE</u>	<u>BUDGET</u>	<u>EXPENDITURES AND REVENUES YEAR TO DATE</u>	<u>YEAR-END FORECAST</u>	<u>BUDGET VS FORECAST VARIANCE</u>
Beginning Balance	\$2,918	\$0	\$4,238	\$1,320
Revenues	\$248,494	\$168,318	\$249,908	\$1,414
Expenses	<u>\$248,845</u>	<u>\$0</u>	<u>\$248,845</u>	<u>\$0</u>
Ending Balance	<u><u>\$2,567</u></u>	<u><u>\$168,318</u></u>	<u><u>\$5,301</u></u>	<u><u>\$2,734</u></u>

CONTINGENCY RESERVE STATUS

Beginning Balance October 1, 2011	\$5,100,000
Balance as of January 31, 2012	<u>\$5,100,000</u>

LIABILITY/CLAIMS FUND

Beginning Balance October 1, 2011	\$8,568,433
Paid October 2011	(\$311,880)
Paid November 2011	(\$697,640)
Paid December 2011	(\$334,763)
Paid January 2012	(\$729,393)
Balance as of January 31, 2012	<u>\$6,494,757</u>

SALES TAX

as of January 2012

	ACTUAL FY 2010-11	BUDGET FY 2011-12	ACTUAL FY 2011-12	YTD VARIANCE FY 11-12 ACT. VS. FY 10-11 ACT.		YTD VARIANCE FY11-12 ACTUAL VS. BUDGET	
				DOLLARS	PERCENT	DOLLARS	PERCENT
OCT	\$15,272,080	\$15,623,064	\$15,401,765	\$129,685	0.8%	(\$221,299)	-1.4%
NOV	15,470,539	16,172,808	16,931,117	1,460,578	9.4%	758,309	4.7%
DEC	22,992,788	23,741,642	24,429,551	1,436,763	6.2%	687,909	2.9%
JAN	15,322,370	15,550,064	16,540,783	1,218,413	8.0%	990,719	6.4%
FEB	14,670,044	14,902,387					
MAR	22,537,374	21,789,663					
APR	15,672,560	15,978,845					
MAY	16,714,276	16,780,773					
JUN	21,525,471	21,839,144					
JUL	18,628,602	16,428,177					
AUG	15,839,193	15,968,985					
SEP	21,247,748	20,732,552					
TOTAL	\$215,893,045	\$215,508,103	\$73,303,216	\$4,245,439	6.1%	\$2,215,639	3.1%

