

# Memorandum



CITY OF DALLAS

DATE May 3, 2013  
TO The Honorable Mayor and Members of the City Council  
SUBJECT Financial Forecast Report

The FY 2012-13 Financial Forecast Report based on information through March 2013 is attached and provided for your information.

For FY 2012-13, General Fund revenues are projected to be \$726,000 above budget and expenditures are projected to be \$430,000 below budget. This results in forecast revenues being in excess of forecast expenditures by \$1,156,000.

We will continue to closely monitor revenues and expenditures and keep you informed.

  
Mary K. Suhm  
City Manager

## Attachment

c: A.C. Gonzalez, First Assistant City Manager  
Ryan S. Evans, Assistant City Manager  
Jill A. Jordan, P.E., Assistant City Manager  
Forest Turner, Assistant City Manager  
Joey Zapata, Assistant City Manager  
Jeanne Chipperfield, Chief Financial Officer  
Jack Ireland, Director, Office of Financial Services

**GENERAL FUND  
COMPARISON OF FY 2012-13 REVENUES AND EXPENDITURES  
AS OF MARCH 31, 2013  
(000s)**

| <u>ITEM</u>   | <u>BUDGET</u> | <u>YEAR TO DATE</u> | <u>YEAR-END<br/>FORECAST</u> | <u>BUDGET VS<br/>FORECAST<br/>VARIANCE</u> |
|---|---------------|---------------------|------------------------------|--|
| Revenues  | \$1,041,303   | \$684,952           | \$1,042,029                  | \$726                                      |
| Expenditures  | \$1,041,303   | \$496,560           | \$1,040,874                  | (\$430)                                    |
| Net Excess of Revenues<br>Over Expenditures/Transfers | <u>\$0</u>    | <u>\$188,392</u>    | <u>\$1,156</u>               | <u>\$1,156</u>                             |

**FINANCIAL FORECAST REPORT  
FY 2012-13  
AS OF MARCH 31, 2013**

**GENERAL FUND**

**Revenues**

- Total General Fund revenues are estimated to be \$726,000 above budget.
  - Atmos franchise revenues are projected to be \$881,000 below budget due to unusually warm winter weather which resulted in significantly less consumption and lower commodity prices.
  - Intergovernmental revenues are projected to be \$775,000 above budget primarily due to higher than expected payments from Euless as part of the DFW revenue sharing agreement.
  - Municipal Court revenues are projected to be \$2,157,000 below budget primarily as a result of a decrease in the number of citations being written.
  - Vehicle Towing and Storage fees are projected to be \$784,000 below budget primarily due to a decrease in the number of tows resulting from arrests, parking violations, and recovery of stolen vehicles.
  - Parking Fines are projected to be \$892,000 below budget due to lower ticket issuance as a result of fewer cars parking downtown because of construction and increased use of alternative public transportation.

**Expenditures**

- Total General Fund expenditures are estimated to be \$430,000 below budget.
  - City Controller's Office is projected to be \$241,000 below budget due to salary savings as a result of vacancies.
  - Public Works is projected to be \$467,000 below budget primarily due to salary savings as a result of vacancies.
  - Sustainable Development and Construction is projected to be \$74,000 below budget primarily due to delays in hiring.
  - Fuel and Fleet costs are projected to be \$1,077,000 over budget due to increased costs for fuel and parts, and additional usage of towing and paint and body repairs.

**PROPRIETARY FUNDS**

- Convention and Event Services revenues are projected to be \$5,222,000 over budget and expenditures are projected to be \$4,956,000 over budget. The overruns are primarily due to three unbudgeted events: Bristol Meyers Squibb Diabetes National Sales Meeting, International Air-conditioning Heating Refrigeration Exposition, and a Keller-Williams nationwide meeting of realtors.
- WRR Municipal Radio revenues are projected to be \$539,000 under budget primarily due to the sale of commercials being less than planned. Expenditures are projected to be \$517,000 under budget due to a reduction in the sales commission costs which are driven by advertisement sales.
- Equipment Services revenues and expenditures are projected to be \$2,759,000 and \$2,846,000 over budget respectively. The expense overruns are primarily due to increased costs for fuel and parts, and additional usage of towing and paint and body repairs. Increased expenses will be charged back to user departments which accounts for the increased revenue in Equipment Services.
- CIS 911 System Operations revenues are projected to be \$690,000 over budget due to higher than anticipated wireline revenues.

**GENERAL FUND  
FORECAST OF FY 2012-13 REVENUES  
AS OF MARCH 31, 2013  
(000s)**

|                                 | <u>BUDGET</u>      | <u>REVENUES<br/>YEAR TO DATE</u> | <u>YEAR-END<br/>FORECAST</u> | <u>BUDGET VS<br/>FORECAST<br/>VARIANCE</u> |
|---------------------------------|--------------------|----------------------------------|------------------------------|--|
| <b>TAXES</b>                    |                    |                                  |                              |  |
| Ad Valorem Tax                  | \$451,489          | \$442,274                        | \$453,306                    | \$1,817                                    |
| Sales Tax                       | \$231,463          | \$96,478                         | \$233,310                    | \$1,847                                    |
| <b>TOTAL TAXES</b>              | <b>\$682,952</b>   | <b>\$538,752</b>                 | <b>\$686,616</b>             | <b>\$3,664</b>                             |
| <b>FRANCHISE REVENUES</b>       |                    |                                  |                              |  |
| Oncor Electric                  | \$49,323           | \$27,368                         | \$49,517                     | \$194                                      |
| AT&T                            | \$14,875           | \$3,913                          | \$14,923                     | \$48                                       |
| Atmos Energy                    | \$11,174           | \$2,569                          | \$10,293                     | (\$881)                                    |
| Time Warner Cable               | \$6,170            | \$1,580                          | \$6,200                      | \$30                                       |
| Other                           | \$18,096           | \$4,739                          | \$18,496                     | \$400                                      |
| <b>TOTAL FRANCHISE REVENUES</b> | <b>\$99,639</b>    | <b>\$40,169</b>                  | <b>\$99,429</b>              | <b>(\$210)</b>                             |
| <b>LICENSES AND PERMITS</b>     | <b>\$9,808</b>     | <b>\$5,372</b>                   | <b>\$9,720</b>               | <b>(\$88)</b>                              |
| <b>INTEREST EARNED</b>          | <b>\$755</b>       | <b>\$352</b>                     | <b>\$755</b>                 | <b>\$0</b>                                 |
| <b>INTERGOVERNMENTAL</b>        | <b>\$5,589</b>     | <b>\$4,686</b>                   | <b>\$6,364</b>               | <b>\$775</b>                               |
| <b>FINES AND FORFEITURES</b>    |                    |                                  |                              |  |
| Municipal Court                 | \$16,540           | \$6,819                          | \$14,383                     | (\$2,157)                                  |
| Vehicle Towing & Storage        | \$7,678            | \$3,396                          | \$6,894                      | (\$784)                                    |
| Parking Fines                   | \$5,962            | \$1,320                          | \$5,070                      | (\$892)                                    |
| Red Light Camera Fines          | \$6,867            | \$0                              | \$6,867                      | \$0  |
| Public Library                  | \$603              | \$260                            | \$553                        | (\$50)                                     |
| <b>TOTAL FINES</b>              | <b>\$37,650</b>    | <b>\$11,794</b>                  | <b>\$33,768</b>              | <b>(\$3,883)</b>                           |
| <b>CHARGES FOR SERVICE</b>      |                    |                                  |                              |  |
| Sanitation Service              | \$59,838           | \$31,064                         | \$60,883                     | \$1,045                                    |
| Parks                           | \$8,629            | \$4,603                          | \$8,938                      | \$309                                      |
| Private Disposal Fees           | \$18,864           | \$8,715                          | \$18,853                     | (\$11)                                     |
| Emergency Ambulance             | \$20,207           | \$6,170                          | \$20,138                     | (\$69)                                     |
| Security Alarm                  | \$4,231            | \$2,230                          | \$4,400                      | \$169                                      |
| Street Lighting                 | \$1,200            | \$230                            | \$1,186                      | (\$14)                                     |
| Vital Statistics                | \$1,492            | \$751                            | \$1,581                      | \$89                                       |
| Other                           | \$17,729           | \$11,862                         | \$18,395                     | \$666                                      |
| <b>TOTAL CHARGES</b>            | <b>\$132,190</b>   | <b>\$65,624</b>                  | <b>\$134,374</b>             | <b>\$2,184</b>                             |
| <b>INTERFUND REVENUE</b>        | <b>\$60,410</b>    | <b>\$13,199</b>                  | <b>\$58,910</b>              | <b>(\$1,500)</b>                           |
| <b>MISCELLANEOUS</b>            | <b>\$12,311</b>    | <b>\$5,003</b>                   | <b>\$12,094</b>              | <b>(\$217)</b>                             |
| <b>TOTAL REVENUES</b>           | <b>\$1,041,303</b> | <b>\$684,952</b>                 | <b>\$1,042,029</b>           | <b>\$726</b>                               |

**GENERAL FUND**  
**FORECAST OF FY 2012-13 EXPENDITURES**  
**AS OF MARCH 31, 2013**  
**(000s)**

| <b>DEPARTMENT</b>                     | <b>BUDGET</b>      | <b>EXPENDITURES<br/>YEAR TO DATE</b> | <b>YEAR-END<br/>FORECAST</b> | <b>BUDGET VS<br/>FORECAST<br/>VARIANCE</b> |
|---------------------------------------|--------------------|--------------------------------------|------------------------------|--|
| Building Services                     | \$22,102           | \$11,089                             | \$22,080                     | (\$22)                                     |
| Business Dev/Procurement Svcs         | \$2,410            | \$1,091                              | \$2,409                      | (\$1)                                      |
| City Attorney's Office                | \$12,663           | \$5,932                              | \$12,641                     | (\$22)                                     |
| City Auditor's Office                 | \$2,180            | \$927                                | \$2,088                      | (\$92)                                     |
| City Controller's Office              | \$4,176            | \$1,884                              | \$3,934                      | (\$241)                                    |
| City Manager's Office                 | \$1,509            | \$905                                | \$1,509                      | \$0  |
| City Secretary's Office               | \$1,743            | \$828                                | \$1,746                      | \$3  |
| Civil Service                         | \$1,804            | \$772                                | \$1,798                      | (\$6)                                      |
| Code Compliance                       | \$30,359           | \$13,470                             | \$30,353                     | (\$7)                                      |
| Court Services                        | \$11,519           | \$4,777                              | \$11,219                     | (\$300)                                    |
| Elections                             | \$1,120            | \$28                                 | \$1,118                      | (\$1)                                      |
| Fire                                  | \$203,346          | \$105,695                            | \$203,827                    | \$481                                      |
| Housing                               | \$9,119            | \$6,086                              | \$9,054                      | (\$65)                                     |
| Human Resources                       | \$3,802            | \$1,979                              | \$3,797                      | (\$6)                                      |
| Independent Audit                     | \$803              | \$0                                  | \$803                        | \$0  |
| Jail Contract - Lew Sterrett          | \$8,229            | \$8,229                              | \$8,229                      | \$0  |
| Judiciary                             | \$3,286            | \$1,520                              | \$3,284                      | (\$2)                                      |
| Library                               | \$20,295           | \$9,134                              | \$20,295                     | \$0  |
| Management Services                   | \$4,646            | \$2,928                              | \$4,539                      | (\$107)                                    |
| Mayor and Council                     | \$3,864            | \$1,692                              | \$3,865                      | \$1  |
| Non-Departmental                      | \$36,539           | \$8,827                              | \$35,582                     | (\$957)                                    |
| Office of Cultural Affairs            | \$16,025           | \$9,307                              | \$15,823                     | (\$203)                                    |
| Office of Economic Development        | \$760              | \$760                                | \$760                        | \$0  |
| Office of Financial Services          | \$2,147            | \$706                                | \$2,137                      | (\$10)                                     |
| Park and Recreation                   | \$72,747           | \$37,878                             | \$72,636                     | (\$111)                                    |
| Police                                | \$401,237          | \$195,235                            | \$402,192                    | \$955                                      |
| Public Works and Transportation       | \$5,659            | \$4,064                              | \$5,192                      | (\$467)                                    |
| Sanitation Services                   | \$73,596           | \$28,927                             | \$73,357                     | (\$239)                                    |
| Street Lighting                       | \$19,058           | \$7,797                              | \$19,058                     | \$0  |
| Street Services                       | \$57,262           | \$23,037                             | \$57,250                     | (\$12)                                     |
| Sustainable Dev/Construction          | \$1,328            | \$812                                | \$1,254                      | (\$74)                                     |
| Trinity Watershed Management          | \$244              | \$243                                | \$243                        | (\$2)                                      |
| <b>OTHER</b>                          |                    |                                      |                              |  |
| Fuel and Fleet Cost (to be allocated) | \$0                | \$0                                  | \$1,077                      | \$1,077                                    |
| <b>RESERVES AND TRANSFERS</b>         |                    |                                      |                              |  |
| Contingency Reserve                   | \$200              | \$0                                  | \$200                        | \$0  |
| Liability Reserve/Claim Fund          | \$1,779            | \$0                                  | \$1,779                      | \$0  |
| Salary and Benefit Reserve            | \$3,748            | \$0                                  | \$3,748                      | \$0  |
| <b>TOTAL EXPENDITURES</b>             | <b>\$1,041,303</b> | <b>\$496,560</b>                     | <b>\$1,040,874</b>           | <b>(\$430)</b>                             |

**PROPRIETARY FUNDS**  
**FORECAST OF FY 2012-13 REVENUES AND EXPENDITURES**  
**AS OF MARCH 31, 2013**  
**(000s)**

| <b>DEPARTMENT</b>                                | <b>BUDGET</b>    | <b>REVENUES AND<br/>EXPENDITURES<br/>YEAR TO DATE</b> | <b>YEAR-END<br/>FORECAST</b> | <b>BUDGET VS<br/>FORECAST<br/>VARIANCE</b> |
|--|------------------|---|------------------------------|--|
| <b>Aviation</b>                                  |                  |   |                              |  |
| Revenues   | \$49,074         | \$23,310  | \$52,647                     | \$3,573                                    |
| Expenses   | \$49,074         | \$21,892  | \$48,310                     | (\$764)                                    |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$0</u>       | <u>\$1,418</u>  | <u>\$4,337</u>               | <u>\$4,337</u>                             |
| <b>Convention Center</b>                         |                  |   |                              |  |
| Revenues   | \$59,332         | \$31,117  | \$64,554                     | \$5,222                                    |
| Expenses   | \$59,332         | \$26,162  | \$64,288                     | \$4,956                                    |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$0</u>       | <u>\$4,956</u>  | <u>\$266</u>                 | <u>\$266</u>                               |
| <b>Sustainable Dev. Services</b>                 |                  |   |                              |  |
| Revenues   | \$23,243         | \$12,285  | \$24,086                     | \$843                                      |
| Expenses   | \$23,171         | \$7,581   | \$22,378                     | (\$792)                                    |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$72</u>      | <u>\$4,704</u>  | <u>\$1,708</u>               | <u>\$1,636</u>                             |
| <b>Municipal Radio Fund</b>                      |                  |   |                              |  |
| Revenues   | \$2,625          | \$1,055   | \$2,086                      | (\$539)                                    |
| Expenses   | \$2,599          | \$910   | \$2,082                      | (\$517)                                    |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$26</u>      | <u>\$145</u>  | <u>\$4</u>                   | <u>(\$22)</u>                              |
| <b>Water Utilities</b>                           |                  |   |                              |  |
| Revenues   | \$563,964        | \$255,684   | \$560,771                    | (\$3,193)                                  |
| Expenses   | \$563,964        | \$233,952   | \$560,771                    | (\$3,193)                                  |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$0</u>       | <u>\$21,732</u>                                       | <u>\$0</u>                   | <u>\$0</u>                                 |
| <b>Communication &amp; Information Svcs.</b>     |                  |   |                              |  |
| Revenues   | \$46,172         | \$20,431  | \$46,201                     | \$28                                       |
| Expenses   | \$54,643         | \$29,314  | \$54,405                     | (\$238)                                    |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>(\$8,471)</u> | <u>(\$8,883)</u>                                      | <u>(\$8,204)</u>             | <u>\$267</u>                               |

**PROPRIETARY FUNDS  
FORECAST OF FY 2012-13 REVENUES AND EXPENDITURES  
AS OF MARCH 31, 2013  
(000s)**

| <b>DEPARTMENT</b>                                | <b>BUDGET</b>   | <b>REVENUES AND<br/>EXPENDITURES<br/>YEAR TO DATE</b> | <b>YEAR-END<br/>FORECAST</b> | <b>BUDGET VS<br/>FORECAST<br/>VARIANCE</b> |
|--|-----------------|---|------------------------------|--|
| <b>Equipment Services</b>                        |                 |   |                              |  |
| Revenues   | \$49,529        | \$19,671  | \$52,288                     | \$2,759                                    |
| Expenses   | <u>\$49,443</u> | <u>\$21,024</u>                                       | <u>\$52,288</u>              | <u>\$2,846</u>                             |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$86</u>     | <u>(\$1,353)</u>                                      | <u>\$0</u>                   | <u>(\$86)</u>                              |
| <b>Express Business</b>                          |                 |   |                              |  |
| Revenues   | \$4,119         | \$1,574   | \$3,993                      | (\$126)                                    |
| Expenses   | <u>\$3,813</u>  | <u>\$1,540</u>  | <u>\$3,813</u>               | <u>\$0</u>                                 |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>\$307</u>    | <u>\$35</u>   | <u>\$181</u>                 | <u>(\$126)</u>                             |

**OTHER FUNDS**  
**FORECAST OF FY 2012-13 REVENUES AND EXPENDITURES**  
**AS OF MARCH 31, 2013**  
**(000s)**

| <b>DEPARTMENT</b>                                | <b>BUDGET</b>    | <b>REVENUES AND<br/>EXPENDITURES<br/>YEAR TO DATE</b> | <b>YEAR-END<br/>FORECAST</b> | <b>BUDGET VS<br/>FORECAST<br/>VARIANCE</b> |
|--|------------------|---|------------------------------|--|
| <b>Employee Benefits</b>                         | \$1,015          | \$208   | \$1,015                      | \$0  |
| <b>Risk Management</b>                           | \$1,810          | \$880   | \$1,877                      | \$67                                       |
| <b>9-1-1 System Operations</b>                   |                  |   |                              |  |
| Revenues   | \$13,170         | \$6,495   | \$13,860                     | \$690                                      |
| Expenses   | \$18,230         | \$3,321   | \$18,215                     | (\$15)                                     |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>(\$5,060)</u> | <u>\$3,175</u>  | <u>(\$4,355)</u>             | <u>\$705</u>                               |
| <b>Storm Water Drainage</b>                      |                  |   |                              |  |
| Revenues   | \$49,746         | \$25,634  | \$49,746                     | \$0  |
| Expenses   | \$53,846         | \$12,214  | \$53,619                     | (\$227)                                    |
| Net Excess of Revenues<br>Over Expenses/Transfer | <u>(\$4,100)</u> | <u>\$13,420</u>                                       | <u>(\$3,873)</u>             | <u>\$227</u>                               |



**DEBT SERVICE FUND  
FORECAST OF FY 2012-13 REVENUES AND EXPENDITURES  
AS OF MARCH 31, 2013  
(000s)**

| <b>DEBT SERVICE</b> | <b>BUDGET</b> | <b>EXPENDITURES<br/>AND REVENUES<br/>YEAR TO DATE</b> | <b>YEAR-END<br/>FORECAST</b> | <b>BUDGET VS<br/>FORECAST<br/>VARIANCE</b> |
|---------------------|---------------|---|------------------------------|--|
| Beginning Balance   | \$5,233       | \$0   | \$6,362                      | \$1,129                                    |
| Revenues            | \$233,008     | \$206,655   | \$233,375                    | \$368                                      |
| Expenses            | \$233,285     | \$174,610   | \$233,242                    | (\$43)                                     |
| Ending Balance      | \$4,955       | \$32,045  | \$6,495                      | \$1,540                                    |

### CONTINGENCY RESERVE STATUS

|  |                           |
|--|---------------------------|
| <b>Beginning Balance October 1, 2012</b> | <b>\$5,100,000</b>        |
| Budgeted Transfer In                     | \$200,000                 |
| <b>Balance as of March 31, 2013</b>      | <b><u>\$5,300,000</u></b> |

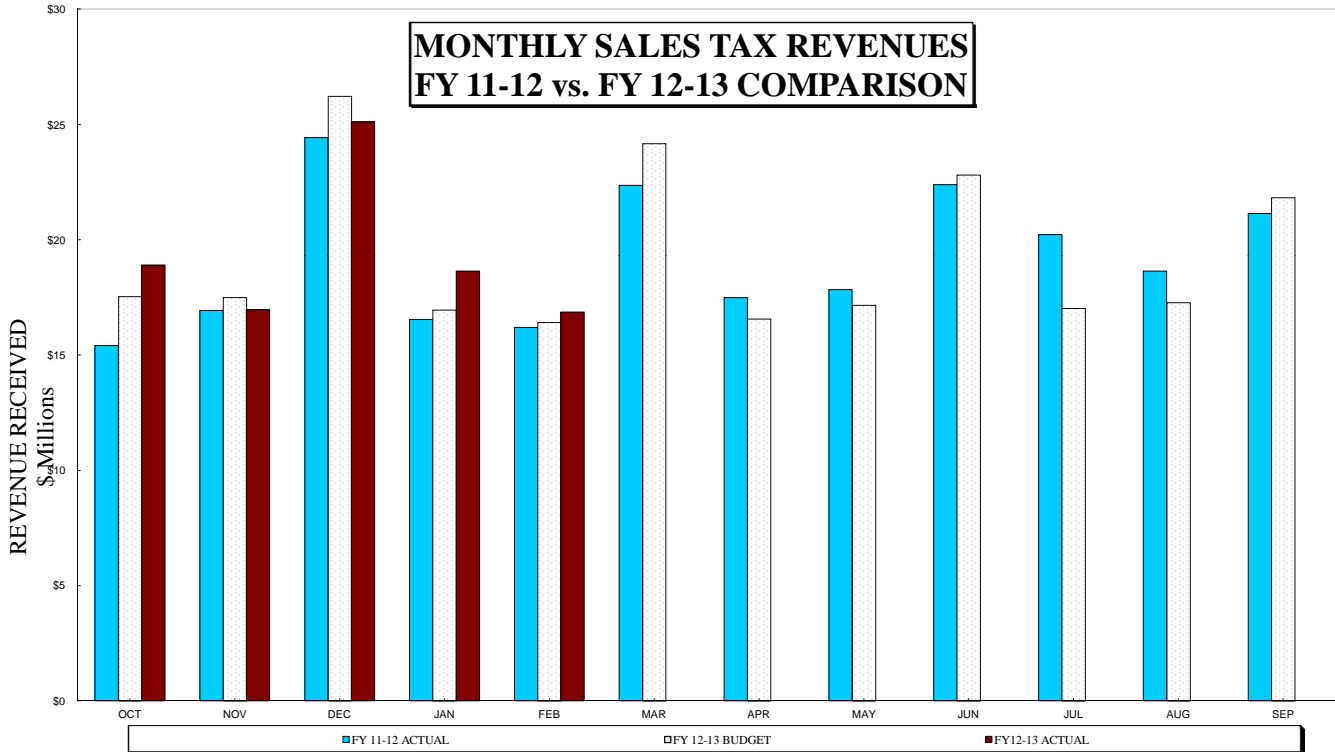
### LIABILITY/CLAIMS FUND

|  |                           |
|--|---------------------------|
| <b>Beginning Balance October 1, 2012</b> | <b>\$4,295,717</b>        |
| Budgeted Revenue                         | <u>\$3,553,463</u>        |
| <b>FY 2012-13 Available Funds</b>        | <b>\$7,849,180</b>        |
| Paid October 2012                        | (\$928,543)               |
| Paid November 2012                       | (\$711,014)               |
| Paid December 2012                       | (\$483,467)               |
| Paid January 2013                        | (\$324,095)               |
| Paid February 2013                       | (\$386,353)               |
| Paid March 2013                          | (\$640,937)               |
| <b>Balance as of March 31, 2013</b>      | <b><u>\$4,374,771</u></b> |

# SALES TAX

as of February 2013

|              | ACTUAL<br>FY 2011-12 | BUDGET<br>FY 2012-13 | ACTUAL<br>FY 2012-13 | YTD VARIANCE FY 12-13<br>ACT. VS. FY 11-12 ACT. |             | YTD VARIANCE FY 12-13<br>ACTUAL VS. BUDGET |             |
|--------------|----------------------|----------------------|----------------------|---|-------------|--|-------------|
|              |                      |                      |                      | DOLLARS   | PERCENT     | DOLLARS                                    | PERCENT     |
| <b>OCT</b>   | \$15,401,765         | \$17,542,004         | \$18,909,571         | \$3,507,806                                     | 22.8%       | \$1,367,567                                | 7.8%        |
| <b>NOV</b>   | 16,931,117           | 17,495,657           | 16,954,555           | 23,438  | 0.1%        | (541,102)                                  | -3.1%       |
| <b>DEC</b>   | 24,429,551           | 26,220,175           | 25,113,531           | 683,980   | 2.8%        | (1,106,644)                                | -4.2%       |
| <b>JAN</b>   | 16,540,783           | 16,954,266           | 18,640,007           | 2,099,224                                       | 12.7%       | 1,685,741                                  | 9.9%        |
| <b>FEB</b>   | 16,195,414           | 16,418,404           | 16,860,157           | 664,743   | 4.1%        | 441,753                                    | 2.7%        |
| <b>MAR</b>   | 22,362,792           | 24,175,756           |                      |   |             |  |             |
| <b>APR</b>   | 17,489,176           | 16,567,636           |                      |   |             |  |             |
| <b>MAY</b>   | 17,840,445           | 17,165,800           |                      |   |             |  |             |
| <b>JUN</b>   | 22,383,001           | 22,804,133           |                      |   |             |  |             |
| <b>JUL</b>   | 20,223,678           | 17,025,086           |                      |   |             |  |             |
| <b>AUG</b>   | 18,639,347           | 17,268,947           |                      |   |             |  |             |
| <b>SEP</b>   | 21,140,086           | 21,825,304           |                      |   |             |  |             |
| <b>TOTAL</b> | <b>\$229,577,155</b> | <b>\$231,463,168</b> | <b>\$96,477,821</b>  | <b>\$6,979,191</b>                              | <b>7.8%</b> | <b>\$1,847,315</b>                         | <b>2.0%</b> |



**GENERAL FUND  
HISTORICAL REVENUE COMPARISON  
AS OF MARCH  
(000s)**

|                                 | FY 2010-11       |                    | FY 2011-12       |                    | FY 2012-13       |                    |
|---------------------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|
|                                 | YEAR TO DATE     | YEAR-END ACTUAL    | YEAR TO DATE     | YEAR-END ACTUAL    | YEAR TO DATE     | YEAR-END FORECAST  |
| <b>TAXES</b>                    |                  |                    |                  |                    |                  |                    |
| Ad Valorem Tax                  | \$428,096        | \$440,922          | \$428,406        | \$439,212          | \$442,274        | \$453,306          |
| Sales Tax                       | \$69,107         | \$215,893          | \$111,861        | \$229,577          | \$96,478         | \$233,310          |
| <b>TOTAL TAXES</b>              | <b>\$497,203</b> | <b>\$656,815</b>   | <b>\$540,268</b> | <b>\$668,789</b>   | <b>\$538,752</b> | <b>\$686,616</b>   |
| <b>FRANCHISE REVENUES</b>       |                  |                    |                  |                    |                  |                    |
| Oncor Electric                  | \$26,417         | \$50,798           | \$28,715         | \$52,466           | \$27,368         | \$49,517           |
| AT&T                            | \$4,588          | \$17,777           | \$4,209          | \$16,392           | \$3,913          | \$14,923           |
| Atmos Energy                    | \$3,053          | \$12,120           | \$3,068          | \$10,444           | \$2,569          | \$10,293           |
| Time Warner Cable               | \$2,952          | \$6,059            | \$2,140          | \$6,440            | \$1,580          | \$6,200            |
| Other                           | \$4,250          | \$16,634           | \$4,373          | \$18,345           | \$4,739          | \$18,496           |
| <b>TOTAL FRANCHISE REVENUES</b> | <b>\$41,260</b>  | <b>\$103,387</b>   | <b>\$42,505</b>  | <b>\$104,087</b>   | <b>\$40,169</b>  | <b>\$99,429</b>    |
| <b>LICENSES AND PERMITS</b>     | <b>\$5,021</b>   | <b>\$9,292</b>     | <b>\$5,472</b>   | <b>\$9,771</b>     | <b>\$5,372</b>   | <b>\$9,720</b>     |
| <b>INTEREST EARNED</b>          | <b>\$296</b>     | <b>\$1,153</b>     | <b>\$582</b>     | <b>\$1,127</b>     | <b>\$352</b>     | <b>\$755</b>       |
| <b>INTERGOVERNMENTAL</b>        | <b>\$4,141</b>   | <b>\$5,494</b>     | <b>\$339</b>     | <b>\$6,427</b>     | <b>\$4,686</b>   | <b>\$6,364</b>     |
| <b>FINES AND FORFEITURES</b>    |                  |                    |                  |                    |                  |                    |
| Municipal Court                 | \$7,462          | \$15,640           | \$7,144          | \$15,241           | \$6,819          | \$14,383           |
| Vehicle Towing & Storage        | \$3,694          | \$7,384            | \$3,635          | \$6,938            | \$3,396          | \$6,894            |
| Parking Fines                   | \$1,698          | \$5,569            | \$1,524          | \$5,047            | \$1,320          | \$5,070            |
| Red Light Camera Fines          | \$0              | \$6,868            | \$0              | \$7,322            | \$0              | \$6,867            |
| Public Library                  | \$266            | \$549              | \$266            | \$533              | \$260            | \$553              |
| <b>TOTAL FINES</b>              | <b>\$13,120</b>  | <b>\$36,010</b>    | <b>\$12,569</b>  | <b>\$35,081</b>    | <b>\$11,794</b>  | <b>\$33,768</b>    |
| <b>CHARGES FOR SERVICE</b>      |                  |                    |                  |                    |                  |                    |
| Sanitation Service              | \$30,392         | \$59,869           | \$31,067         | \$60,538           | \$31,064         | \$60,883           |
| Parks                           | \$3,715          | \$8,349            | \$3,530          | \$8,766            | \$4,603          | \$8,938            |
| Private Disposal Fees           | \$7,675          | \$17,725           | \$9,303          | \$19,663           | \$8,715          | \$18,853           |
| Emergency Ambulance             | \$4,308          | \$13,793           | \$7,597          | \$16,684           | \$6,170          | \$20,138           |
| Security Alarm                  | \$2,015          | \$4,175            | \$2,114          | \$4,593            | \$2,230          | \$4,400            |
| Street Lighting                 | \$327            | \$1,539            | \$296            | \$965              | \$230            | \$1,186            |
| Vital Statistics                | \$764            | \$1,617            | \$745            | \$1,563            | \$751            | \$1,581            |
| Other                           | \$10,074         | \$16,580           | \$11,626         | \$17,376           | \$11,862         | \$18,395           |
| <b>TOTAL CHARGES</b>            | <b>\$59,270</b>  | <b>\$123,647</b>   | <b>\$66,277</b>  | <b>\$130,148</b>   | <b>\$65,624</b>  | <b>\$134,374</b>   |
| <b>INTERFUND REVENUE</b>        | <b>\$18,549</b>  | <b>\$44,948</b>    | <b>\$25,056</b>  | <b>\$45,572</b>    | <b>\$13,199</b>  | <b>\$58,910</b>    |
| <b>MISCELLANEOUS</b>            | <b>\$7,118</b>   | <b>\$19,477</b>    | <b>\$5,197</b>   | <b>\$12,769</b>    | <b>\$5,003</b>   | <b>\$12,094</b>    |
| <b>TOTAL REVENUES</b>           | <b>\$645,978</b> | <b>\$1,000,224</b> | <b>\$698,264</b> | <b>\$1,013,770</b> | <b>\$684,952</b> | <b>\$1,042,029</b> |

**GENERAL FUND  
HISTORICAL EXPENDITURE COMPARISON  
AS OF MARCH  
(000s)**

| <u>DEPARTMENT</u>                     | <u>FY 2010-11</u>   |                            | <u>FY 2011-12</u>   |                            | <u>FY 2012-13</u>   |                              |
|---------------------------------------|---------------------|----------------------------|---------------------|----------------------------|---------------------|------------------------------|
|                                       | <u>YEAR TO DATE</u> | <u>YEAR-END<br/>ACTUAL</u> | <u>YEAR TO DATE</u> | <u>YEAR-END<br/>ACTUAL</u> | <u>YEAR TO DATE</u> | <u>YEAR-END<br/>FORECAST</u> |
| Building Services                     | \$11,432            | \$20,806                   | \$10,762            | \$18,083                   | \$11,089            | \$22,080                     |
| Business Dev/Procurement Svcs         | \$1,410             | \$2,035                    | \$1,021             | \$2,086                    | \$1,091             | \$2,409                      |
| City Attorney's Office                | \$4,625             | \$9,684                    | \$4,875             | \$10,741                   | \$5,932             | \$12,641                     |
| City Auditor's Office                 | \$921               | \$2,077                    | \$945               | \$2,030                    | \$927               | \$2,088                      |
| City Controller's Office              | \$1,682             | \$3,245                    | \$1,668             | \$3,485                    | \$1,884             | \$3,934                      |
| City Manager's Office                 | \$915               | \$1,567                    | \$948               | \$1,628                    | \$905               | \$1,509                      |
| City Secretary's Office               | \$739               | \$1,624                    | \$706               | \$1,500                    | \$828               | \$1,746                      |
| Civil Service                         | \$497               | \$1,070                    | \$625               | \$1,374                    | \$772               | \$1,798                      |
| Code Compliance                       | \$12,341            | \$26,325                   | \$11,384            | \$27,795                   | \$13,470            | \$30,353                     |
| Court Services                        | \$4,746             | \$10,175                   | \$4,710             | \$10,666                   | \$4,777             | \$11,219                     |
| Elections                             | \$975               | \$2,786                    | \$54                | \$1,133                    | \$28                | \$1,118                      |
| Fire                                  | \$95,282            | \$197,774                  | \$103,956           | \$206,691                  | \$105,695           | \$203,827                    |
| Housing                               | \$5,166             | \$7,489                    | \$5,550             | \$8,076                    | \$6,086             | \$9,054                      |
| Human Resources                       | \$1,808             | \$2,935                    | \$1,833             | \$3,151                    | \$1,979             | \$3,797                      |
| Independent Audit                     | \$0                 | \$1,072                    | \$0                 | \$937                      | \$0                 | \$803                        |
| Jail Contract - Lew Sterrett          | \$8,792             | \$8,116                    | \$7,852             | \$7,852                    | \$8,229             | \$8,229                      |
| Judiciary                             | \$1,668             | \$2,755                    | \$1,581             | \$3,006                    | \$1,520             | \$3,284                      |
| Library                               | \$10,012            | \$19,485                   | \$9,336             | \$18,111                   | \$9,134             | \$20,295                     |
| Management Services                   | \$2,104             | \$2,539                    | \$2,142             | \$3,339                    | \$2,928             | \$4,539                      |
| Mayor and Council                     | \$1,581             | \$3,434                    | \$1,573             | \$3,527                    | \$1,692             | \$3,865                      |
| Non-Departmental                      | \$8,944             | \$33,763                   | \$7,347             | \$28,592                   | \$8,827             | \$35,582                     |
| Office of Cultural Affairs            | \$7,571             | \$12,581                   | \$8,216             | \$13,083                   | \$9,307             | \$15,823                     |
| Office of Economic Development        | \$483               | \$555                      | \$549               | \$647                      | \$760               | \$760                        |
| Office of Financial Services          | \$637               | \$1,395                    | \$629               | \$1,521                    | \$706               | \$2,137                      |
| Park and Recreation                   | \$35,268            | \$63,993                   | \$35,432            | \$66,281                   | \$37,878            | \$72,636                     |
| Police                                | \$197,352           | \$399,297                  | \$184,991           | \$398,795                  | \$195,235           | \$402,192                    |
| Public Works                          | \$8,587             | \$12,016                   | \$3,421             | \$4,775                    | \$4,064             | \$5,192                      |
| Sanitation Services                   | \$32,516            | \$70,907                   | \$30,770            | \$73,537                   | \$28,927            | \$73,357                     |
| Street Lighting                       | \$9,913             | \$17,228                   | \$9,338             | \$16,979                   | \$7,797             | \$19,058                     |
| Street Services                       | \$18,443            | \$48,862                   | \$22,483            | \$53,629                   | \$23,037            | \$57,250                     |
| Sustainable Dev/Construction          | \$874               | \$571                      | \$1,042             | \$1,004                    | \$812               | \$1,254                      |
| Trinity Watershed Management          | \$0                 | \$357                      | \$232               | \$265                      | \$243               | \$243                        |
| <u>OTHER</u>                          |                     |                            |                     |                            |                     |                              |
| Fuel and Fleet Cost (to be allocated) | \$0                 | \$0                        | \$0                 | \$0                        | \$0                 | \$1,077                      |
| <u>RESERVES AND TRANSFERS</u>         |                     |                            |                     |                            |                     |                              |
| Contingency Reserve                   | \$0                 | \$3,646                    | \$0                 | \$1,663                    | \$0                 | \$200                        |
| Liability Reserve/Claim Fund          | \$0                 | \$6,569                    | \$0                 | \$5,288                    | \$0                 | \$1,779                      |
| Salary and Benefit Reserve            | \$0                 | \$0                        | \$0                 | \$0                        | \$0                 | \$3,748                      |
| <b>EXPENDITURES</b>                   | <b>\$487,284</b>    | <b>\$998,732</b>           | <b>\$475,970</b>    | <b>\$1,001,271</b>         | <b>\$496,560</b>    | <b>\$1,040,874</b>           |