

Automated Meter Reading Implementation

Finance, Audit and Accountability
Committee

Quality of Life Committee

August 15, 2006

Purpose

- Provide a recap to the committee of the development of an Automated Meter Reading (AMR) program
- Obtain committee recommendation to forward to full Council for award on August 23, 2006 a contract with Itron, Inc. for implementation of automatic meter reading

Background

- Department explored AMR implementation as part of its' continuing efforts to improve efficiency and performance
- Objective was to determine if AMR would be more efficient and cost effective than manually reading water meters
- Pilot program was conducted on several types of AMR systems to aid in decision making for the type of system best for Dallas

Background, cont.

- Benefit analysis (2003) was performed on four options and submitted to City Auditor's Office for their review, approval, and recommendations
- Conclusion was to proceed with installations (commercial, industrial, residential) and initiate program in the Central Business District
- Project update provided to Finance and Audit Committee May 24, 2004

Background, cont.

- Request For Competitive Sealed Proposal advertised July 2004
 - Install AMR in the Central Business District and Fair Park/Deep Ellum communities
 - Provide estimated costs to install Fixed Network Data Collectors throughout the City of Dallas to provide ability to expand AMR in the future for existing accounts and new development
- ITRON selected as turn-key vendor October 2005
- 10 year revenue bonds were issued in April 2006 to fund this project
- Provided update to Committee on Privatization and Innovation June 2006

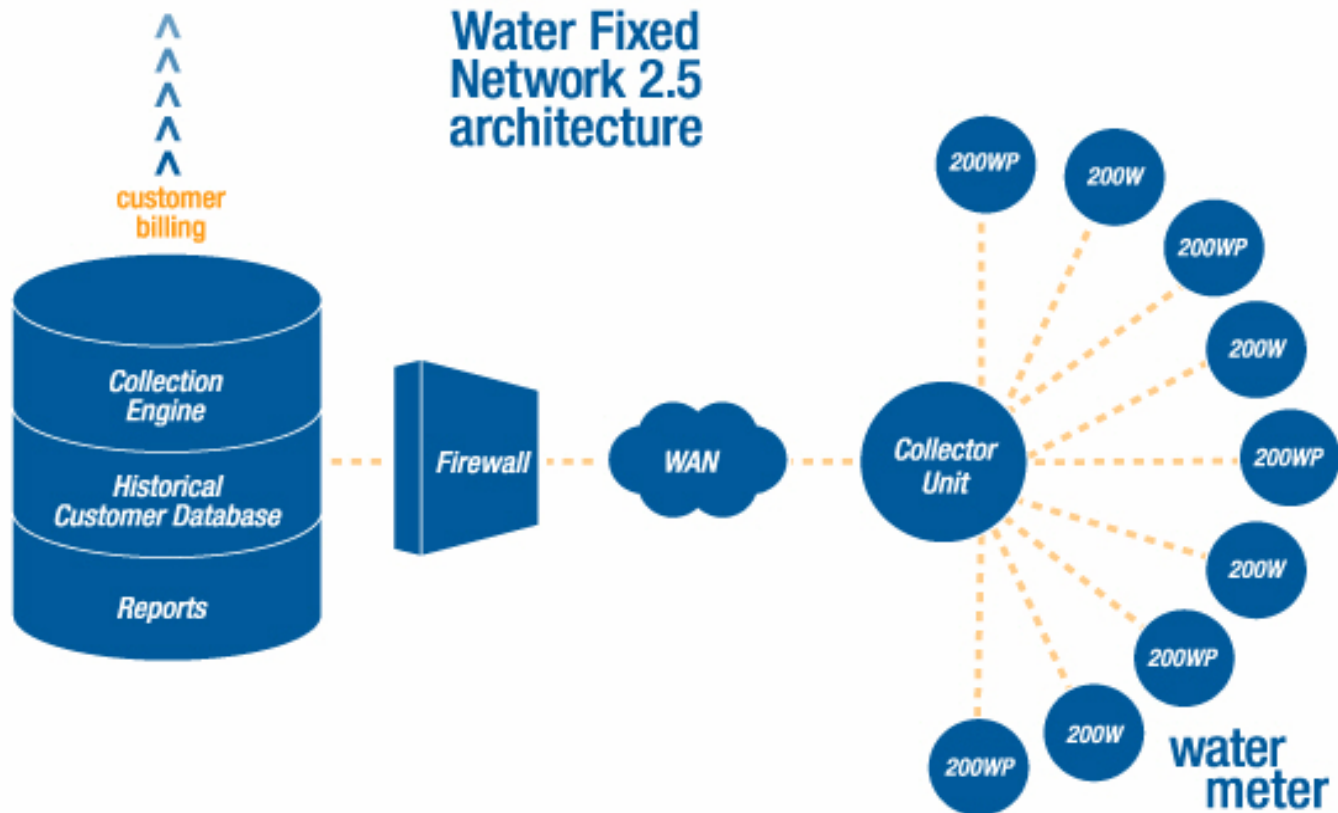
Project Services to be Provided by Itron

- Provide project management, engineering, installation, and training to support project implementation
- Provide all computer hardware and software for a Fixed Network
- Install 6 Cell Control Units (CCU) to collect data from meter endpoints and forward to host processor
- Provide and install AMR ready meters with endpoints (7,310 meters)
- Assist City in securing 1.4GHz FCC license

How Does a Fixed Network Operate?

- Information is transmitted by radio frequency from the meter endpoint to the solar powered collector unit
- Information is transmitted by cell phone frequency from the collector to the central host processor
- Central host processor interfaces to billing system

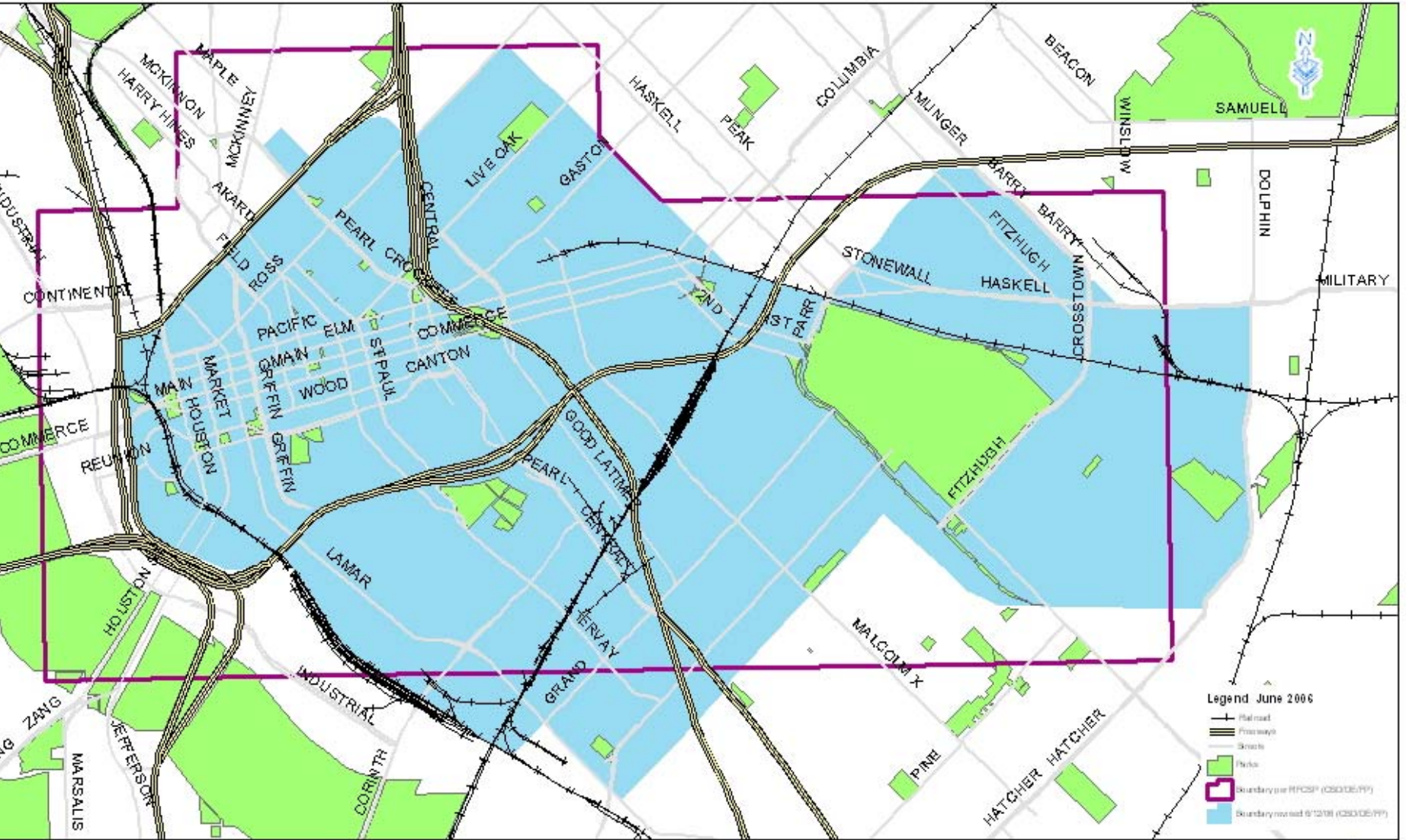
Fixed Network Architecture



Installation Example of Data Module



AMR June 2006



- Legend June 2006**
- Railroad
 - Freeway
 - Street
 - Park
 - Boundary as of 6/1/06 (CS010619)
 - Boundary as of 6/1/08 (CS030619)



Project Cost

- Project cost of \$3,750,580
 - Installation of AMR compatible meters
\$2,695,252 (includes all labor and materials)
 - Data modules - \$874,444
 - Itron hardware/software - \$180,884

Future Implementation

- Development of city-wide business case
- Perform analysis of revenue enhancement and potential cost savings related to Phase I
- Review advancements for data transmission

Future Implementation, cont.

- Review current business processes for changes needed as we migrate from manual meter reading to automated meter reading
 - Technical support and maintenance for meter endpoints and collectors
 - Host processor/software support
 - Customer service interface
- Continue to pursue innovative and cost effective methods to measure customer consumption

Recommendation

- Approve forwarding contract with Itron, Inc., in the amount of \$3,750,580, for implementation of automated meter reading to full Council for award on August 23, 2006

Appendix

Selection Process

- Received four responses to RFCSP
 - Itron, Inc.
 - Datamatic
 - Northrop Grumman
 - Honeywell
- Selection committee composed of:
 - Maria Alicia Garcia, Director OFS
 - Charles Stringer, Assistant Director DWU
 - Andrea Gibbons, Sr. Project Manager CIS

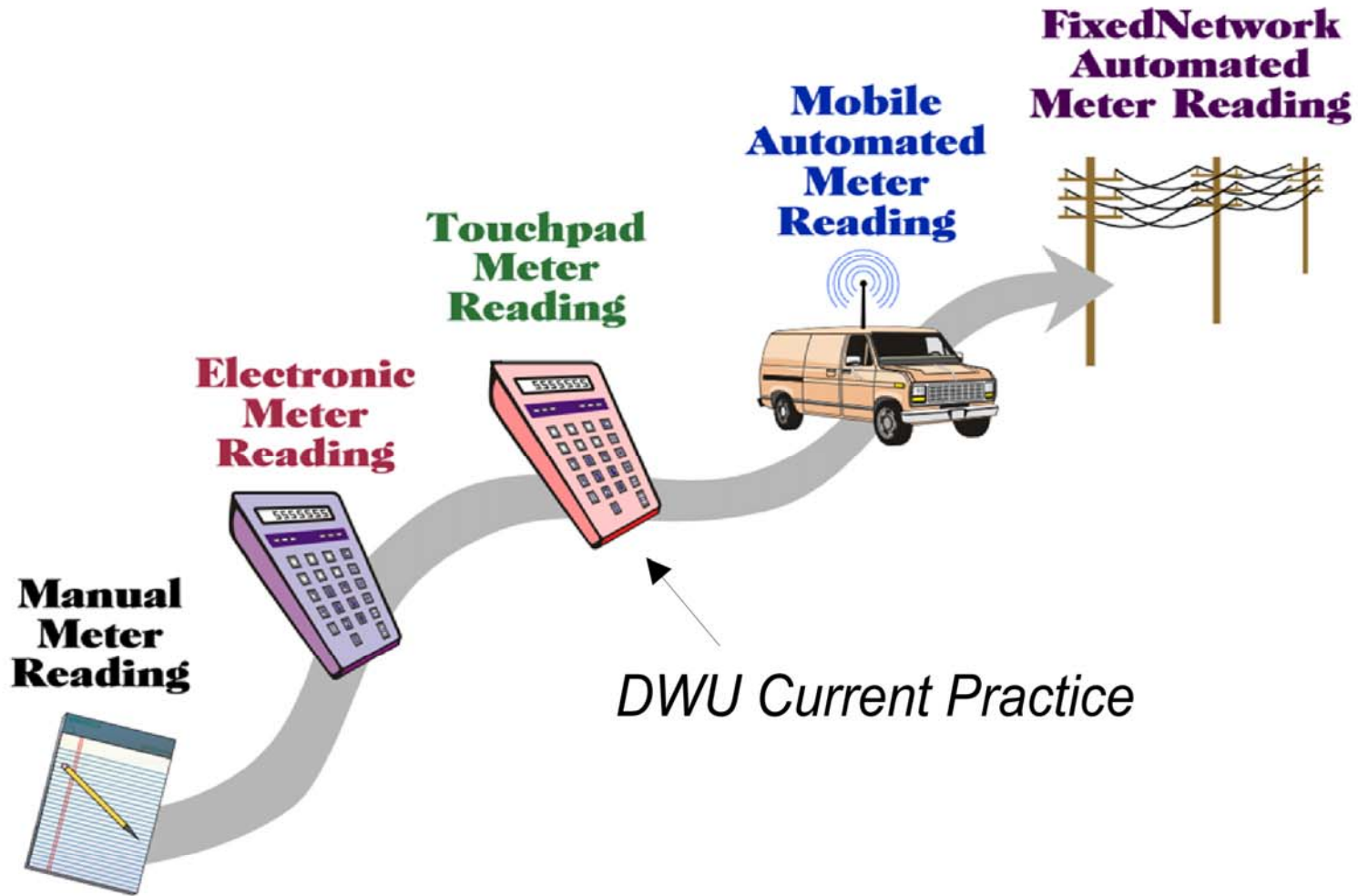
Current Meter Reading Practice

- Process:
 - Meter reader drives to the start of the route and walks to each individual meter on the route
 - The meter read is entered into to a hand-held device at each meter location
 - The data in hand-held the device must be downloaded and then transferred into the mainframe supported billing system

Current Meter Reading Practice, cont.

- Costs for meter reading only
 - Annually \$2.6M
 - 55 meter readers and 11 water field representatives for industrial meters (costs include salaries, benefits and overtime)
 - Vehicle, mileage and fuel costs
 - Uniform costs
- Benefits
 - Low salary costs
 - High accuracy rate

Evolution of Meter Reading



Meter Reader at Work



DWU Analyzed Six Options

- Convert Citywide to Fixed Network AMR
- Convert Citywide to Mobile System
- Convert the commercial customers only to Fixed Network AMR
- Convert the Central Business District to Fixed Network AMR
- Convert the Central Business District to Mobile*
- Convert commercial customers only to Mobile System*

* Options not included in cost benefit analysis

Definition of Options

- Citywide - Replace every meter on the water system including residential and commercial accounts. Use the Fixed Network or Mobile System. Approximately 304,000 meters.
- Commercial - Replace all commercial accounts with Fixed Network or Mobile system. Approximately 44,000 meters
- Central Business District (CBD) - Replace only those meters in the CBD. Fixed Network only. Approximately 3,400 meters.

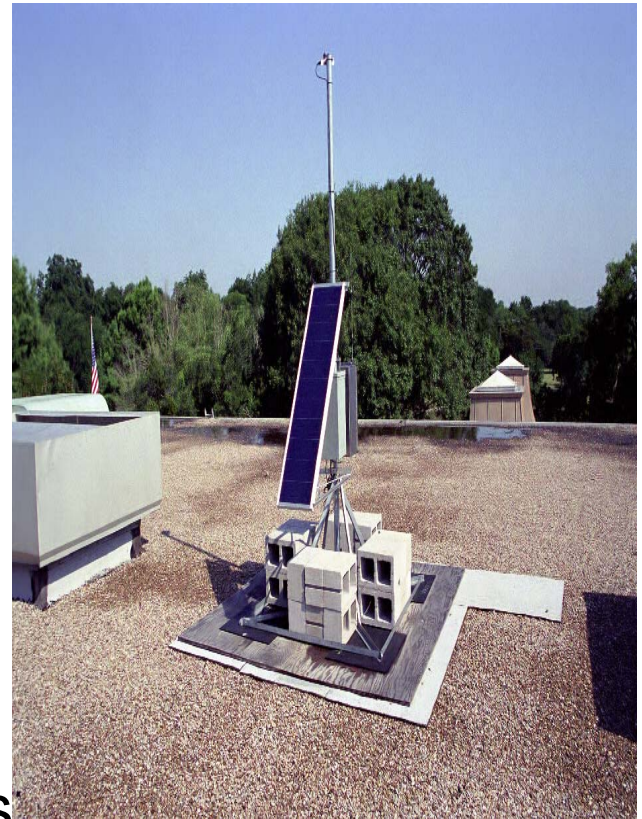
Automated Options Mobile System



- Process:
 - Individual meters are retrofitted with a device that will transmit the meter read to a receiver
 - Vehicles are retrofitted with a receiver to collect the meter read data as the vehicle drives within a certain distance from the transmitter
 - A disk with meter reads is manually transferred to the billing system

Automated Options Fixed Network System

- Process:
 - Individual meters are retrofitted with a device that will transfer the meter reads at pre-specified intervals to collection units on top of buildings or structures
 - Meter read data is then transmitted to host server
 - Server will transfer data to the billing system



Assumptions Used for All Options

- **Economic Benefits of AMR**
 - Reduce FTEs, salaries, and benefits (55 Meter Readers and 11 field employees)
 - Reduce costs associated with manual system
 - Early deposit of funds due to earlier billing and collecting
- **Other Benefits**
 - Potential for enhanced revenue as inaccurate meters are replaced
- Used a 20 year term for all options
- Compared the cost of the option to the manual system
- Used a 4.5% interest rate for financing cost

Options Compared

Option	Implementation Cost	No. of Meters	Positions	Results over 20 years
Fixed Network City wide	\$78M	300,000	Delete 66 positions	\$30M Loss
Mobile System – City Wide	\$72M	300,000	Delete 56 positions	\$22M Loss
Fixed Network Commercial only	\$20M	40,000	Delete 11 positions	\$5M Loss
Fixed Network -Central Business District-only	\$2M	3,300	Delete 2 positions	\$0.5M Gain

Options Comparison Findings

Option	Results
Fixed Network - City wide	Initial cost high
Mobile System - City Wide	Initial cost high
Fixed Network - Commercial only	Staff reduction low
Fixed Network - Central Business District-only	Meter location concentrated, needs two meter readers for each meter. The most difficult and unsafe meters to read

Benefit Analysis Results for Citywide System

- Cost for Automatic Fixed Network \$78M
 - Readings would be submitted to our system through radio waves
- Cost for Automatic Mobile System \$72M
 - Readings would be gathered as an employee with an equipped vehicle drove through the area
- Over 20 years the Automated Fixed Network System costs \$30M more than current manual system
- Major cost impacts:
 - Revenue bond funded over 20 yrs
 - Reduce staff by 66 positions
 - Only meter reader positions would be eliminated if the entire city is converted to an AMR system