Memorandum



DATE

September 25, 2009

CITY OF DALLAS

To The Honorable Mayor and Members of the City Council

SUBJECT

Financial Forecast Report

For your information, attached is the financial forecast of the current fiscal year, based on information through July. General Fund revenues are projected \$50,365,000 below budget and expenditures are projected \$50,601,000 below budget.

Sales Tax revenues were revised due to significantly lower than budgeted receipts from July, and are projected \$28.2m below budget. Other major revenue sources projected to be below budget are Ad Valorem Tax revenues, interest earnings, Municipal Court fines, Red Light Camera fines, Private Disposal fees, revenue from the re-sale of recyclable paper and cardboard, and sale of surplus property, offset by partial repayment of subsidies from the General Fund to the Convention Center in FY2006-07 and FY2007-08.

The General Fund revenue shortfall is primarily offset by lower expenditures attributed to fuel and electricity savings, along with savings from the continued selective hiring freeze, implementation of two civilian furlough days, and CIS and worker's compensation rebates.

We will continue to closely monitor revenues and expenditures and will keep you informed.

Mary K. Suhm City Manager

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Attachment c: Rvan

Ryan S. Evans, First Assistant City Manager A.C. Gonzales, Assistant City Manager Jill A. Jordan, P.E., Assistant City Manager Forest Turner, Assistant City Manager David Cook, Chief Financial Officer Jeanne Chipperfield, Director – Budget and Management Services

GENERAL FUND COMPARISON OF 2008-09 REVENUES AND EXPENDITURES AS OF JULY 31, 2009 (000s)

<u>ITEM</u>	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Revenues	\$1,080,994	\$859,945	\$1,030,629	(\$50,365)
Expenditures	\$1,094,516	\$879,972	\$1,043,915	(\$50,601)
Sub Total	(\$13,522)	(\$20,027)	(\$13,286)	\$236
Use of one time resources	\$13,522		\$13,522	
Net Excess/(Deficiency) of Revenues Over Expenditures and Transfers to Reserves	\$0_		\$236	

FINANCIAL FORECAST REPORT FY 2008-09 AS OF JULY 31, 2009

GENERAL FUND

Revenues

- Total General Fund revenues are estimated to be \$50,365,000 below budget.
 - Sales Tax revenues are projected to be \$28,208,000 below budget due to the weak economy.
 - Atmos Energy Franchise Fees are projected to be \$1,625,000 below budget due to a warmer than average winter, which decreased gas usage.
 - Other Franchise Fees are projected to be \$1,568,000 above budget primarily due to increases in actual collections from AT&T Video as they continue to expand their systems and reach more customers.
 - Interest Earned revenue is projected to be \$2,064,000 below budget primarily due to lower than budgeted interest rates.
 - Municipal Court Fines revenue are projected to be \$3,562,000 below budget due to a decrease in the number of citations issued and increases in partial payments of fines and work-release in lieu of fines.
 - Vehicle Towing and Storage revenue is projected to be \$813,000 above budget primarily due to towing of vehicles lacking proof of auto insurance.
 - Parking Fine revenues are projected to be \$380,000 above budget due to the increase in meter rates and parking fines authorized by Council on May 27, 2009.
 - Red Light Camera Fines are projected to be \$4,195,000 below budget primarily due to decreased citations and delays in getting TXDOT approval to install new cameras.
 - Public Library Fines revenue is projected to be \$65,000 above budget primarily due to an increase in collections.
 - Park and Recreation revenues are projected to be \$1,020,000 above budget primarily due to a one-time payment from the Live Nation audit.
 - Private Disposal Fees are projected to be \$6,773,000 below budget primarily due to the effects of the economy and reduced waste streams from two major customers.
 - Emergency Ambulance Response revenue is projected to be \$1,950,000 above budget primarily due to improved data collection methods and billing efforts through the electronic patient care reporting system and the corresponding yield from the fee increase.
 - Miscellaneous Revenues are projected to be \$3,522,000 below budget primarily due to a drop in the re-sale value of recyclable paper and cardboard.

Expenditures

- Total General Fund expenditures are estimated to be \$50,601,000 below budget.
 - Business Development and Procurement Services is projected to be \$156,000 below budget primarily due to delays in hiring.
 - Court and Detention Services is projected to be \$1,334,000 below budget primarily due to delays in hiring and the worker's compensation rebate.
 - Development Services is projected to be \$251,000 below budget primarily due to delays in hiring.

FINANCIAL FORECAST REPORT FY 2008-09 AS OF JULY 31, 2009

- Housing is projected to be \$137,000 below budget primarily due to a delay in the relocation of People Helping People to its new Bexar Street location.
- Human Resources is projected to be \$558,000 below budget primarily due to the elimination of tuition reimbursement for employees who have not previously been approved and the CIS rebate.
- Library is projected to be \$2,437,000 below budget primarily due to a reduction in materials purchased, delays
 in hiring, and electricity savings.
- Office of Cultural Affairs is projected to be \$876,000 below budget primarily due to electricity savings.
- Office of Emergency Management is projected to be \$422,000 below budget primarily due to receipt of the Emergency Management Performance Grant and the CIS rebate.
- Office of Environmental Quality is projected to be \$78,000 below budget primarily due to delays in hiring.
- Public Works and Transportation is projected to be \$4,127,000 below budget primarily due to a reduced payment to the State for Red Light Camera fines, delays in hiring, and fuel and electricity savings.
- Sanitation Services is projected to be \$11,199,000 below budget primarily due to lower than anticipated costs for storm clean-up, fuel savings, worker's compensation rebate, delay of equipment rebuilds at the landfill, city facility garbage collection costs, and recycling education initiatives.
- Street Lighting is projected to be \$1,999,000 below budget due to electricity savings.
- Street Services is projected to be \$6,691,000 below budget primarily due to elimination of the micro and slurry sealant preventative maintenance contracts, delays in hiring, fuel savings, and the worker's compensation rebate.

ENTERPRISE FUNDS

- Convention and Event Services expenses are projected to be \$9,954,000 below budget primarily due to debt service savings realized as a result of the February 2009 restructuring of the Convention Center's outstanding debt, which are partially offset by partial repayment of General Fund loans made in FY 07 and FY 08. Revenues are projected to be \$10,119,000 below budget primarily due to lower than budgeted Hotel Occupancy Tax revenue and a reduced transfer from the General Fund.
- The \$4,204,000 reduction in Development Services' expenses is primarily the result of holding vacancies, anticipated attrition through the end of the year and the sub-contracting of services to Code Compliance. Also contributing to the reductions are savings in materials, supplies, fuel, travel and training. Revenues are projected to be \$6,888,000 below budget due to a reduction in construction activity, creating a shortfall in revenue. This is reflective of the national economy and trends in the construction industry.
- WRR expenses are projected to be \$507,000 below budget primarily due to delays in hiring. Revenues are projected to be \$783,000 below budget due to a decrease in local and national advertising sales.
- Water Utilities revenues are projected to be \$29,610,000 below budget due to lower than budgeted water pumpage. Expenses are projected to be \$29,610,000 below budget due to vacancies, lower than budgeted contract rates for power, lower fuel costs, savings in worker's compensation, and a reduced cash transfer to capital construction.

FINANCIAL FORECAST REPORT FY 2008-09 AS OF JULY 31, 2009

INTERNAL SERVICES

- Communication and Information Services revenues are projected to be \$4,014,000 below budget due to a one time
 rebate to user departments and expenses are projected to be \$3,215,000 below budget primarily due to delays in
 hiring.
- Equipment Services revenues are projected to be \$11,942,000 below budget and expenses are projected to be \$11,049,000 below budget primarily due to lower than budgeted fuel prices.
- Office Services expenses are projected to be \$403,000 below budget primarily due to a decrease in the cost
 of goods sold and revenues are projected to be \$542,000 below budget primarily due a decrease in the
 number of vehicles auctioned due to abandonment at the auto pound as a result of transferring accident
 response on some highways to the Dallas County Sheriff's Office.

DEBT SERVICE FUND

 Debt Service revenues are \$33,992,000 above budget primarily due to an unbudgeted reimbursement from the proceeds of the Convention Hotel Bonds. The proceeds will be used to call the portion of the certificates of obligation (CO's) issued to acquire land for the hotel site. The CO's will be called on October 5th.

GENERAL FUND FORECAST OF FY 2008-09 REVENUES AS OF JULY 31, 2009 (000s)

	BUDGET	REVENUES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
_				
TAXES	£467.07E	\$457,308	\$459,790	(\$7,485)
Ad Valorem Tax	\$467,275 236,135	138,246	207,927	(28,208)
Sales Tax	250,135	100,240	2.07,02.	(23,233)
FRANCHISE REVENUES				
Oncor Electric	48,186	38,008	49,437	1,251
AT&T	22,500	10,834	21,625	(875) (1,625)
Atmos Energy	14,000	7,895 4,094	12,375 6,16 2	162
Time Warner Cable	6,000 12,844	6,69 6	14,412	1,568
Other TOTAL TAXES & FRANCHISE REVENUES	806,940	663,081	771,728	(35,212)
TOTAL TAXES & FRANCISC REVERSES	000,010			
LICENSES AND PERMITS	8,378	6,903	8,410	32
INTEREST EARNED	5,872	2,981	3,8 08	(2,064)
INTERGOVERNMENTAL	5,975	5,591	6,248	273
FINES AND FORFEITURES				
Municipal Court	19,153	12,98 0	15,5 91	(3,562)
Vehicle Towing & Storage	6,555	6,260	7,368	813
Parking Fines	5,770	3,915	6,150	380
Red Light Camera Fines	11,369	0	7,174	(4,195)
Public Library	650	603	715	65
TOTAL FINES	43,497	23,757	3 6 ,9 98	(6,499)
CHARGES FOR SERVICE				
Sanitation Service	61,667	53,163	63,564	1,897
Parks Parks	9,279	9,877	10,299	1,020
Private Disposal Fees	28,667	15,69 0 15,513	22,171 18,60 0	(6,49 6) 1,9 50
Emergency Ambulance	16,650 4,650	3,869	4,500	(150)
Security Alarm Street Lighting	1,392	1,067	1,392	0
Vital Statistics	2,400	1,771	2,389	(11)
Other	13,117	10,161	12,906	(211)
TOTAL CHARGES	137,821	111,110	135,821	(2,000)
INTERFUND REVENUE	57,947	38,007	5 6,488	(1,459)
MISCELLANEOUS	14,563	8,515	11,127	(3,436)
TOTAL REVENUE	1,080,994	859,945	1,030,629	(50,365)
USE OF ONE-TIME RESOURCES	13,522	0	13,522	0
TOTAL RESOURCES	\$1,094,516	\$859,945	\$1,044,151	(\$50,365)

GENERAL FUND FORECAST OF 2008-09 EXPENDITURES AS OF JULY 31, 2009 (000s)

DEPARTMENT	BUDGET*	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST
Building Services	\$15,422	\$17,657		VARIANCE
Business Dev/Procurement Svcs	3,043	2,318	\$14,857	(\$565)
City Attorney's Office	13,043	10,802	2,887	(156)
City Auditor's Office	2,801	2,185	12,843	(200)
City Manager's Office	2,610	2,103	2,678	(123)
City Secretary	1,950	1,583	2,496	(114)
Civil Service	2,091	1,654	1,912	(38)
Code Compliance	26,024	20,296	2,042	(49)
Court Services	12,206		25,022	(1,002)
Development Services	1,162	9,373	10,872	(1,334)
Elections	1,460	1,267	911	(251)
Environmental and Health Services	20,648	1,225	1,432	(28)
Fire	202,748	17,081	19,684	(964)
Housing	1,341	164,112	199,787	(2,961)
Human Resources	6.054	1,204	1,204	(137)
Independent Audit	982	5,491	5,49 6	(558)
Judiciary	2.884	982	982) O
Library	2,00 4 31,485	2,495	2,828	(56)
Mayor and Council	3,932	23,758	29,048	(2,437)
Non-Departmental	22,024	2,974	3,743	(189)
Office of Cultural Affairs	22,024 16,281	19,956	21,8 92	(132)
Office of Economic Development		13,354	15, 405	(876)
Office of Emergency Management	3,930	3,136	3,794	(136)
Office of Environmental Quality	1,178 909	802	756	(422)
Office of Financial Services	909 17,428	740	831	(78)
Park and Recreation	75,889	18,262	16,983	(445)
Police		64,458	74,059	(1,830)
Public Works and Transportation	423,839	337,013	414,146	(9,693)
Sanitation Services	27,831	23,178	23,704	(4,127)
Street Lighting	79,120	52,452	67,921	(11,199)
Street Services	18,987	16,774	16,98 8	(1,999)
OTHER	38,041	30,325	31,350	(6,691)
Appraisal Districts				
Jail Contract - Lew Sterrett	3,383	3,3 83	3,383	0
Dallas County Tax Collection	6,839	6,839	6,839	0
	542	542	542	Ö
RESERVES AND TRANSFERS				
Contingency Reserve	3,211	0	2,270	(0.44)
iability/Claims Fund	3,199	ő	2,328	(941) (871)
XPENDITURES	\$1,094,516	\$879,972	\$1,043,915	(\$50,601)
				(700,001)

^{*}Budget reflects appropriation adustments approved by Council on August 12, 2009 (ordinance no. 27622)

PROPRIETARY FUNDS FORECAST OF 2008-09 REVENUES AND EXPENDITURES AS OF JULY 31, 2009 (000s)

<u>DEPARTMENT</u>	BUDGET*	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Aviation				
Revenues	\$44,150	\$33,061	\$42,963	(\$1,187)
Expenses	\$42,514	\$28,399	\$40,413	(\$2,101)
Net Excess of Revenues				
Over Expenses/Transfer	\$1,636	\$4,662	\$2,550	\$914
Convention Center				
Revenues	\$67,330	\$40,655	\$57,211	(\$10,119)
Expenses	\$67,165	\$42,082	\$57,211	(\$9,954)
Net Excess of Revenues				
Over Expenses/Transfer	\$165	(\$1,427)	\$0_	(\$165)
Development Services				
Revenues	\$22,271	\$13,007	\$15,383	(\$6,888)
Expenses	\$26,765	\$18,137	\$15,563 \$22,561	* * * * * * * * * * * * * * * * * * * *
Net Excess of Revenues	720,100	Ψ10,101	Ψ22,301	(\$4,204)
Over Expenses/Transfer	(\$4,494)	(\$5,130)	(\$7,178)	(\$2,684)
Municipal Radio Fund				
Revenues	\$3,623	\$2,580	\$2,840	(#70 0)
Expenses	\$3,459	\$2,448	\$2,840 \$2,952	(\$783) (\$507)
Net Excess of Revenues		Ψ2, 110	Ψ2,332	(\$507)
Over Expenses/Transfer	\$164	\$132	(\$112)	(\$276)
Motor Hailtin				
Water Utilities Revenues	¢544.450	#20F 04F	0.404 = 40	
Expenses	\$511,159 \$511,150	\$385,615 \$354,000	\$481,549	(\$29,610)
Net Excess of Revenues	\$511,159	\$351,026	\$481,549	(\$29,610)
Over Expenses/Transfer	\$0	\$34,589	\$0	CO
ever Expenses transfer	40	ψ 04,009	3 0	\$0
Communication & Information Svcs.				
Revenues	\$46,472	\$36,404	\$42,458	(\$4,014)
Expenses	\$49,555	\$37,878	\$46,340	(\$3,215)
Net Excess of Revenues Over Expenses/Transfer	(\$3,083)	(\$4 A7A)	(\$2.000\	
C. C. Experiedos Francies	(Ψ3,003)	(\$1,474)	(\$3,882)	(\$799)

^{*}Budget reflects appropriation adustments approved by Council on August 12, 2009 (ordinance no. 27622)

PROPRIETARY FUNDS FORECAST OF 2008-09 REVENUES AND EXPENDITURES AS OF JULY 31, 2009 (000s)

DEPARTMENT	BUDGET*	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Equipment Services				
Revenues	\$56,835	\$32,061	\$44,893	(\$11,942)
Expenses	\$56,319	\$37,150	\$45,270	(\$11,049)
Net Excess of Revenues				
Over Expenses/Transfer	\$516	(\$5,089)	(\$377)	(\$893)
Office Services				
Revenues	\$4,657	\$3,382	\$4,115	(\$542)
Expenses	\$4,681	\$3,591	\$4,278	(\$403)
Net Excess of Revenues Over Expenses/Transfer	(\$24)	(\$209)	(\$163)	(\$139)

^{*}Budget reflects appropriation adustments approved by Council on August 12, 2009 (ordinance no. 27622)

OTHER FUNDS FORECAST OF 2008-09 REVENUES AND EXPENDITURES AS OF JULY 31, 2009 (000s)

<u>DEPARTMENT</u>	BUDGET*	REVENUES AND EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Employee Benefits	\$857	\$535	\$843	(\$14)
Risk Management	\$2,784	\$2,219	\$2,784	\$0
9-1-1 System Operations Revenues Expenses Net Excess of Revenues Over Expenses/Transfer	\$13,391 \$16,061 (\$2,670)	\$10,944 \$10,685 \$259	\$13,895 \$15,346 (\$1,451)	\$504 (\$715) \$1,219
Storm Water Drainage Revenues Expenses Net Excess of Revenues Over Expenses/Transfer	\$35,110 \$36,181 (\$1,071)	\$29,662 \$13,900 \$15,762	\$35,062 \$33,295 \$1,767	(\$48) (\$2,886) \$2,838

^{*}Budget reflects appropriation adustments approved by Council on August 12, 2009 (ordinance no. 27622)

DEBT SERVICE FUND FORECAST OF 2008-09 REVENUES AND EXPENDITURES AS OF JULY 31, 2009 (000s)

DEBT SERVICE	BUDGET*	EXPENDITURES AND REVENUES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Beginning Balance	\$6,385	\$0	\$3,657	(\$2,728)
Revenues	\$242,349	\$225,310	\$276,341	\$33,992
Expenses	\$246,206	\$182,119	\$250,053	\$3,847
Net Excess of Revenues Over Expenses	\$2,529	\$43,191	\$29,945	\$27,417

^{*}Budget reflects appropriation adustments approved by Council on August 12, 2009 (ordinance no. 27623)

CONTINGENCY RESERVE STATUS

Beginning Balance October 1, 2008	\$5,469,847
Equipment and Building Services - Security enhancements at City Hall (November 10,2008, CR # 08-3051)	(\$31,168)
Environmental and Health Services - Implementation of the expanded antismoking ordinance (January 28, 2009, CR # 09-0288)	(\$165,674)
Elections - Run-off election held on June 13, 2009 (May 20, 2009, CR # 09-1289)	(\$350,000)
Balance as of July 31, 2009	\$4,923,005

LIABILITY/CLAIMS STATUS

Beginning Balance October 1, 2008	\$9,943,256
Paid October 2008	(\$298,154)
Paid November 2008	(\$101,787)
Paid December 2008	(\$2,951,124)
Paid January 2009	(\$409,077)
Paid February 2009	(\$370,882)
Paid March 2009	(\$393,309)
Paid April 2009	(\$270,864)
Paid May 2009	(\$478,161)
Paid June 2009	(\$287,120)
Paid July 2009	(\$312,796)
Balance as of July 31, 2009	\$4,069,982