

Memorandum



CITY OF DALLAS

DATE November 16, 2007

TO Members of the Economic Development Committee: Ron Natinsky (Chair), Tennell Atkins (Vice-Chair), Dwaine R. Caraway, Steve Salazar, Sheffie Kadane, Jerry R. Allen, Linda Koop, Mitchell Rasansky

SUBJECT FYI – Good Faith Effort Performance Report

Attached for you information is the Good Faith Effort Performance report for October 1, 2006 through June 30, 2007. Through the first 9 months of FY 06-07 we are \$17,526,426. above the Minority / Women Business Enterprise (M/WBE) participation goal.

If you have questions please call me at 214 670-7804.

A handwritten signature in black ink, appearing to read 'D. Cook'.

David Cook
Chief Financial Officer

Attachment

c: The Honorable Mayor and Members of the City Council
Mary K. Suhm, City Manager
Deborah Watkins, City Secretary
Thomas Perkins, Jr., City Attorney
Craig Kinton , City Auditor
Judge Jay Robinson, Judiciary
Ryan S. Evans, First Assistant City Manager
David O. Brown, Interim Assistant City Manager
Ramon Miguez, P.E., Assistant City Manager
Jill A. Jordan, P.E., Assistant City Manager
A.C. Gonzalez, Assistant City Manager
Maria Alicia Garcia, Director, Office of Financial Services
Karl Zavitkovsky, Director, Office of Economic Development
Chandra Marshall-Henson, Assistant to the City Manager
Ade Williams, Director, Business Development and Procurement Services

**Business Development and Procurement Services
Good Faith Effort Performance Report
(October 2006 - June 2007)**

COUNTY

GOALS	25.00%		25.66%		36.30%		23.80%		18.00%		Total	
	Construction		Architectural & Engineering		Professional Services		Other Services		Goods			
	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total
ALL DEPARTMENTS												
Dallas (Local)												
African American	12,186,354	8.7	2,871,420	5.9	572,728	4.5	4,763,272	14.8	30,202	0.1	20,423,976	7.4
Hispanic	24,991,819	17.9	8,500,602	17.6	129,723	1.0	4,154,665	12.9	586,506	1.3	38,363,315	13.9
Asian	3,372,045	2.4	3,130,635	6.5	4,414	0.0	1,258,355	3.9	444,554	1.0	8,210,003	3.0
Native American	6,074,716	4.4	289,000	0.6		0.0	2,100	0.0	193,239	0.4	6,559,055	2.4
Other	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Total MBE	46,624,934	33.4	14,791,657	30.5	706,865	5.6	10,178,392	31.5	1,254,501	2.9	73,556,349	26.6
Caucasian Women	7,313,081	5.2	2,706,776	5.6	358,276	2.8	480,598	1.5	552,321	1.3	11,411,052	4.1
Total M/WBE	53,938,015	38.7	17,498,433	36.1	1,065,141	8.4	10,658,990	33.0	1,806,822	4.1	84,967,401	30.7
Total Encumbrance	139,453,410		48,435,056		12,667,102		32,290,583		43,699,278		276,545,429	
Non-Local												
African American	1,824,993	1.6	54,352	0.4	413,736	4.0	97,387	0.2	1,545,233	1.3	3,935,701	1.3
Hispanic	8,578,093	7.7	59,695	0.4	0	0.0	3,531,387	7.8	32,731	0.0	12,201,906	4.1
Asian	98,225	0.1	32,930	0.2	79,166	0.8	25,020	0.1	208,968	0.2	444,309	0.1
Native American	1,536,115	1.4	70,620	0.5	0	0.0	233,867	0.5	28,395	0.0	1,868,997	0.6
Other	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Total MBE	12,037,426	10.8	217,597	1.6	492,902	4.7	3,887,661	8.6	1,815,327	1.6	18,450,913	6.2
Caucasian Women	5,286,445	4.7	1,276,519	9.3	3,510	0.0	630,741	1.4	113,359,211	96.9	120,556,425	40.4
Total M/WBE	17,323,871	15.5	1,494,116	10.8	496,412	4.7	4,518,402	10.0	115,174,538	98.4	139,007,338	46.6
Total Encumbrance	111,863,228		13,774,955		10,454,221		44,985,947		116,989,181		298,067,531	
Local + Non-Local												
African American	14,011,347	5.6	2,925,772	4.7	986,464	4.3	4,860,659	6.3	1,575,435	1.0	24,359,677	4.2
Hispanic	33,569,912	13.4	8,560,297	13.8	129,723	0.6	7,686,052	9.9	619,237	0.4	50,565,221	8.8
Asian	3,470,270	1.4	3,163,565	5.1	83,580	0.4	1,283,375	1.7	653,522	0.4	8,654,312	1.5
Native American	7,610,831	3.0	359,620	0.6	0	0.0	235,967	0.3	221,634	0.1	8,428,052	1.5
Other	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Total MBE	58,662,360	23.3	15,009,254	24.1	1,199,767	5.2	14,066,053	18.2	3,069,828	1.9	92,007,262	16.0
Caucasian Women	12,599,526	5.0	3,983,295	6.4	361,785	1.6	1,111,339	1.4	113,911,532	70.9	131,967,477	23.0
Total M/WBE	71,261,886	28.4	18,992,549	30.5	1,561,552	6.8	15,177,392	19.6	116,981,360	72.8	223,974,739	39.0
Total Encumbrance	251,316,638		62,210,011		23,121,323		77,276,530		160,688,459		574,612,961	