

Memorandum



CITY OF DALLAS

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Date October 29, 2010

To Members of the Economic Development Committee: Ron Natinsky (Chair), Tennell Atkins (Vice Chair), Jerry R. Allen, Dwaine R. Caraway, Sheffie Kadane, Linda Koop, Ann Margolin and Steve Salazar

Subject FYI – Business Inclusion and Development Performance Report

Attached for your information is the Business Inclusion and Development Plan Performance Report for October 2009 through June 2010. Included in this attachment is a detail of the dollars being spent in each category.

Should you have any questions, please contact me at (214) 670-7804.

A handwritten signature in cursive script that reads "Jeanne Chipperfield".

Jeanne Chipperfield
Chief Financial Officer

Attachment

- c: Honorable Mayor and Members of the City Council
- Mary K. Suhm, City Manager
- Deborah A. Watkins, City Secretary
- Thomas P. Perkins, Jr., City Attorney
- Craig D. Kinton, City Auditor
- Ryan S. Evans, First Assistant City Manager
- A. C. Gonzalez, Assistant City Manager
- Jill A. Jordan, P.E., Assistant City Manager
- Forest Turner, Assistant City Manager
- Helena Stevens-Thompson, Assistant to the City Manager
- Ade Williams, Director, Business Development and Procurement Services

**Business Development and Procurement Services
Business Inclusion and Development Performance Report
Reporting Period : October 2009 - June 2010**

COUNTY

GOALS	25.00%		25.66%		36.30%		23.80%		18.00%			
	Construction	Architectural & Engineering	Professional Services	Other Services	Goods	Total	Construction	Architectural & Engineering	Professional Services	Other Services	Goods	Total
	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total	\$ Amount	% of Total
ALL DEPARTMENTS												
Dallas (Local)												
African American	7,797,391	7.1	1,979,143	5.6	2,476,146	16.4	8,682,442	20.5	751,167	1.4	21,866,289	8.5
Hispanic	13,053,909	11.8	7,378,893	20.9	334,917	2.2	7,776,584	17.9	1,825,402	3.3	30,369,705	11.7
Asian	178,330	0.2	3,693,040	10.5	123,053	0.8	3,163,311	7.3	1,256,272	2.3	8,414,006	3.3
Native American	6,677,738	6.0	0	0.0	0	0.0	21,968	0.1	146,618	0.3	6,846,324	2.6
Other	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Total MBE	27,707,368	25.1	13,051,076	37.0	2,834,116	19.5	19,844,305	46.8	3,879,459	7.3	67,516,324	26.1
Caucasian Women	15,819,813	14.3	1,573,833	4.5	260,777	1.7	692,728	1.6	2,063,302	3.8	20,410,453	7.9
Total M/WBE	43,527,181	39.4	14,624,909	41.5	3,194,893	21.2	20,537,033	47.4	6,042,761	11.1	87,928,777	34.0
Total Encumbrance	110,576,068		35,231,966		15,055,010		43,355,826		54,586,951		258,805,821	
Non-Local												
African American	782,620	0.7	444,890	4.7	213,110	4.7	4,234,644	9.5	1,030,742	1.0	6,706,006	2.4
Hispanic	4,540,663	4.1	600,400	6.3	250,824	5.5	1,561,822	3.5	824,833	0.8	7,778,542	2.8
Asian	40,000	0.0	0	0.0	197,070	4.4	0	0.0	47,671	0.0	284,741	0.1
Native American	115,000	0.1	27,800	0.3	0	0.0	74,576	0.2	0	0.0	217,376	0.1
Other	0	0.0	226	0.0	0	0.0	2,504,635	5.6	0	0.0	2,504,861	0.9
Total MBE	5,478,283	5.0	1,073,316	11.2	661,004	14.6	8,375,877	18.9	1,903,246	1.8	17,481,526	6.4
Caucasian Women	2,070,386	1.9	70,359	0.7	65,290	1.4	4,190,243	9.4	1,391,068	1.3	7,787,346	2.8
Total M/WBE	7,548,669	6.9	1,143,675	12.0	726,294	16.0	12,565,920	28.3	3,294,314	3.1	25,278,872	9.2
Total Encumbrance	109,569,189		9,563,501		4,527,711		44,372,980		106,642,869		274,876,250	
Local + Non-Local												
African American	8,580,011	3.9	2,424,033	5.4	2,689,256	13.7	13,117,086	15.0	1,781,909	1.1	28,592,295	5.4
Hispanic	17,594,572	8.0	7,979,293	17.8	585,741	3.0	9,338,406	10.6	2,650,235	1.6	38,148,247	7.1
Asian	218,330	0.1	3,693,040	8.2	320,123	1.6	3,163,311	3.6	1,303,943	0.8	8,698,747	1.6
Native American	6,792,738	3.1	27,800	0.1	0	0.0	86,544	0.1	146,618	0.1	7,063,700	1.3
Other	0	0.0	226	0.0	0	0.0	2,504,635	2.9	0	0.0	2,504,861	0.5
Total MBE	33,185,651	15.1	14,124,392	31.5	3,595,120	18.4	28,219,982	32.2	5,882,705	3.6	85,007,850	15.9
Caucasian Women	17,890,199	8.1	1,644,192	3.7	326,067	1.7	4,882,971	5.6	3,454,370	2.1	28,197,799	5.3
Total M/WBE	51,075,850	23.2	15,768,584	35.2	3,921,187	20.0	33,102,953	37.7	9,337,075	5.8	113,205,849	21.2
Total Encumbrance	220,145,257		44,795,467		19,582,721		87,728,806		161,429,820		533,682,071	